



Dutchess County Local
Development Corporation

Dutchess County Local Development Corporation

Application For Financial Assistance

Th!nk
DUTCHESS
ALLIANCE FOR BUSINESS

3 Neptune Road
Poughkeepsie, NY 12601
Ph: 845.463.5400 Fx: 845.463.0100
Email: info@thinkdutchess.com
www.dutchesscountylde.com

For Office Use Only

Project #:

Application Received Date:



Dutchess County Local
Development Corporation

DCLDC BOARD AND STAFF OFFICERS

Chairman
Timothy E. Dean

Vice Chairman
Mark Doyle

Secretary/Treasurer
Kathleen M. Bauer

Executive Director
Sarah Lee

Chief Financial Officer
Marilyn Yerks

Compliance Officer/
Records Access Officer
Marilyn Yerks

COUNTY GOVERNMENT

County Executive
Marcus J. Molinaro

Dutchess County Office Building 22 Market Street,
Sixth Floor
Poughkeepsie, NY 12601

Tel.# (845) 486-2000(B) Fax # (845) 486-2021

Email: mmolinaro@dutchessny.gov

This e-mail address is being protected from
spambots.

Dutchess County Legislature
A. Gregg Pulver, Chairman

Dutchess County Office Building 22 Market Street,
Sixth Floor
Poughkeepsie, NY 12601

Tel # (914) 474-0908 (B) Fax # (845) 486-2113

Email: gpulver@dutchessny.gov

BOARD OF DIRECTORS

Kathleen M. Bauer
Amy Bombardieri
Timothy E. Dean
Mark Doyle
Jamie Piccone
Don Sagliano
Alfred D. Torreggiani

Counsel
Donald Cappillino
Elizabeth Cappillino



Dutchess County Local
Development Corporation

MISSION STATEMENT

The mission of the Dutchess County Local Development Corporation is to reduce underemployment and increase employment; provide assistance and financial incentives for the formation, retention, expansion, and attraction of not for profit and for profit business to improve the economic vitality of the County.



**Dutchess County Local
Development Corporation**

Please answer all questions. Use "None" or "Not Applicable" where necessary

Please answer all questions. Use "None" or "Not Applicable" where necessary

A. Applicant Information (company receiving benefit)

Company Name: Marist College
Address: 3399 North Road, Poughkeepsie, NY 12601
Phone: 845-575-3207 Fax: 845-575-3223
Email: beth.veasey@marist.edu
Website: www.marist.edu
Federal Employer ID Number: 14-1442493

Not for Profit Corporation: Yes
Date of Establishment: 1946
Place of Organization: New York
If a foreign organization, is the Applicant authorized to do business in the State of New York?

B. Individual Completing Application

Name: Elizabeth C. Veasey
Title: CFO/Vice President for Business Affairs
Address: 3399 North Road, Poughkeepsie, NY 12601
Phone: 845-575-3207 Fax: 845-575-3223
Email: beth.veasey@marist.edu

C. Company Contact (if different from individual completing application)

Name:
Title:
Address:
Phone: Fax:
Email:

D. Company Counsel:

Name of Attorney:
Firm Name:
Address:
Phone: Fax:
Email:



Dutchess County Local Development Corporation

Please answer all questions. Use "None" or "Not Applicable" where necessary

E. Request for Assistance:

Please check which type of assistance you are applying for (select all that apply):

- 1 Bond Issuance
2 Straight Lease
a. Mortgage Tax Exemption

F. Please list all Officers and Directors for the Not for Profit Corporation:

See attached list

G. Applicant Business Description: Describe in detail organization's background and mission. Attach additional pages if needed.

Marist College is a comprehensive liberal arts institution of higher education, which enrolls more than 6,600 students. The College offers undergraduate and graduate degrees in a variety of academic programs across the fields of liberal arts, sciences, business & management, communications & the arts, social & behavioral sciences and mathematics & computer science. Marist is dedicated to helping students develop the intellect, character and skills required for enlightened, ethical and productive lives in the global community of the 21st century.

H. Is or was the Company assisted by DC LDC? Yes

I. Industry

Please check off the Project's Industry Sector:

- Education or Healthcare Services
Cultural Institutions
Non-profit nursing homes
Non-profit assisted living facilities
Other (Please write):
Airport
Charitable Organization
Government
Solid waste / sewage facility

North American Industrial Classifications Number (NAICS)

611310 - College, Universities, and Professional Schools



Dutchess County Local Development Corporation

Please answer all questions. Use "None" or "Not Applicable" where necessary

Section II: Project Description and Details

Project Location

Project Address
3399 North Road, Poughkeepsie, NY 12601

Property Tax Jurisdiction:

Municipal: Town of Poughkeepsie
School District:

Utilities:

Indicate which, if any, utilities are on site

Water [check] Electric [check]
Gas [check] Sanitary/Storm Water [check]

Does the Applicant or any related entity hold fee title to the Project Site? Yes
If no, Present legal owner of site:

Describe the present use of the proposed Project Site

Not Applicable

The facility consists of a building/space which will be (check as applicable)

- 1. Acquired 2. Constructed
3. Renovated 4. Expanded

In the space below briefly describe the proposed project and its purpose (new build, renovations, equipment purchases). Identify specific uses occurring with the project. Describe any and all tenants and any/all end users. Attach detailed information if necessary.

The project consists of the refinancing of the College's series 2013A, 2013B and 2016 bonds.



Dutchess County Local
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Please answer all questions. Use "None" or "Not Applicable" where necessary

Describe why the Agency's assistance is necessary and if the applicant is unable to obtain Corporation financial assistance, what will be the impact on the Applicant and Dutchess County and/or municipality? Would the applicant proceed with the project without Corporation assistance? (Attached additional sheets if necessary)

Marist College is seeking tax exempt financing for the refinancing of tax-exempt bonds previously issued by the DCLDC.

To the extent the project serves a local market area, is there a recognized and demonstrable need for the products or services the project will provide in the project's market area?

Not Applicable

Is the project compatible with and will significantly assist and enhance all development plans for its area established formally or informally by local, county, state and federal authorities?

Not Applicable

Will this project initially provide substantial employment and/or substantial capital investment and be of a nature which demonstrates a substantial long-term commitment of the beneficiary to the county, which makes it highly likely that the substantial increase in employment, capital investment will continue for a significant period of time?

Not Applicable

Is the project of a speculative nature?

No

Have you contacted or been contacted by other Economic Development Agencies? If yes, please identify which agencies and what other assistance or assistance sought and the dollar amount that is anticipated to receive.

Yes

No



If yes, please list:



Dutchess County Local Development Corporation

Please answer all questions. Use "None" or "Not Applicable" where necessary

Zoning of Project Site:

Current: Institutional
Proposed: Institutional

Are any variances needed? If so, please list:

Not Applicable

The approximate acreage of the land to be purchased or leased: Not Applicable

The approximate square footage of the existing building to be purchased or space to be expanded/renovated is: Not Applicable

The approximate square footage of the planned new construction is: Not Applicable

Please note that the Corporation cannot provide any financial assistance until the environmental review required under the State Environmental Quality Review Act ("SEQRA") has been completed. Please complete the annexed Short Form Environmental Assessment Form. Based upon the information provided in that form and elsewhere in this application, the Corporation may require further information regarding potential environmental impacts.

If this project is likely to have a significant adverse impact on the environment (a "Type I" action), then the action is probably required to be reviewed by one or more other state or local agencies, such as a local zoning or land use authority. In that event, the Corporation generally will not act as "lead agency," and any action by the Corporation must await completion of the SEQRA review by the other agency. If that is not the case, i.e., if the proposed action is a "Type II" or "unlisted" action under SEQRA, the Corporation may act independently for SEQRA purposes.

Any known environmental contamination or remediation issues? Yes No [checked]

If yes, please list:

The Corporation will not provide any financial assistance to the Project until the environmental findings required under SEQRA have been made.



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Please answer all questions. Use "None" or "Not Applicable" where necessary

Facility Relocation or Closure

Will the project result in the removal of a plant or facility of the Applicant from one area of the State of New York to another area of the State of New York:

Yes No

Will the project result in the removal of a plant or facility of another proposed occupant of the Project from one area of the State of New York to another area of the State of New York?

Yes No

Will the Project result in the abandonment of one or more plants or facilities located in the State of New York?

Yes No

If the answer to either of the foregoing questions in this subpart is positive, please explain in detail, on as many separate sheets as necessary, the reasons for the relocation, abandonment or closure, including, without limitation, (i) any considerations regarding the applicant's (or other occupant's) ability to remain competitive in its industry, and (ii) any consideration which has been given to relocating to any location outside the State of New York. Please note that the Corporation may ask you to provide additional information regarding the foregoing, including documentary support

Project Construction Not Applicable

Please indicate the actual or expected dates of:

Project Start Date

(including acquisition date or construction start date)

Construction completion:

Occupancy:

Will this project be incorporating new energy efficiency factors in the design and operation of the project? If yes, please elaborate. If no, please explain why it will not.

Not Applicable

Will the company be occupying 100% of the completed facility? Yes No

If no, will there be tenants in the remaining space? Yes No



Dutchess County Local
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Please answer all questions. Use "None" or "Not Applicable" where necessary

Investment (Uses and Sources)

Uses (Facility Costs)

Please give an accurate estimate of the costs of all of the following items.

1. Real Estate (Acquisition cost of land and /or existing structures)	\$ <u> 0</u>
2. New Building Construction	\$ <u> </u>
3. New Building Addition	\$ <u> </u>
4. Infrastructure Work	\$ <u> </u>
5. Reconstruction/Renovation	\$ <u> </u>
6. Equipment (Taxable) (Spending that will be subject to sales tax – i.e. machinery and equipment)	\$ <u> </u>
7. Other Tax Exempt (non-construction spending that will not be subject to sales tax)	\$ <u> </u>
8. Professional Services (Architect, Legal Fees ¹ , Engineering fees)	\$ <u> </u>
9. Other Taxable	\$ <u> </u>
10. Other (please specify) Bond Par and Premium	\$ <u>39,400,000</u>
 Project Cost	 \$ <u>39,400,000</u>

Uses (Financing, Legal, Miscellaneous)

Estimated Fees

LDC Administrative Fees (See page 1)	\$ <u>155,000</u>
LDC Counsel	\$ <u>25,000</u>
Applicant Counsel	\$ <u>50,000</u>
Transaction Counsel	\$ <u> </u>
Bond Counsel	\$ <u>65,000</u>
Underwriter Counsel	\$ <u>50,000</u>
Trustee Counsel	\$ <u>4,000</u>
Other Costs of Bond Issue (i.e. printing)	\$ <u>300,000</u>
If this is a bond transaction, will you be refunding bonds? Yes	
And if so state amount here	\$ <u>38,751,000</u>

Corporation costs such as public hearings and legal notice fees are the responsibility of the Applicant from the time an application is submitted.



Dutchess County Local
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Please answer all questions. Use "None" or "Not Applicable" where necessary

SOURCES

Amount of equity \$ 0
 Amount of other conventional financing \$ 0
 Amount financed by bond issue \$ 39,400,000
 Total Cost..... \$ 39,400,000

Corporation Financial Information

Please attach the following information:

1. The Corporation's Audited financial statement for the last two years.
2. A copy of the Corporation's most recent Annual Report
3. The Corporation's income projections

Project Benefits	Number of Jobs to be Created	Estimated Annual Payroll	Estimated Annual Sales	Estimated Annual Taxes	Estimated Annual Profits
Financial Assistance Provided					
a. Estimated Mortgage Recording Tax Exemption					
\$		X	.0075	=	\$
Projected Amount of Mortgage			Mortgage Recording Tax		Total



Dutchess County Local Development Corporation

Please answer all questions. Use "None" or "Not Applicable" where necessary

Community Benefits – Employment

1. Benefits = Economic Development Impacts (For Project Location Only)

a. Employment should be quantified by "FTE", which shall mean: (a) a full-time, permanent, private-sector employee on the project's payroll, who has worked (or is projected to work) at the project facility for a minimum of thirty-five hours per week for not less than four consecutive weeks and who is (or will be) entitled to receive the usual and customary fringe benefits extended by the Applicant to other employees with comparable rank and duties;

b. or (b) two part-time, permanent, private-sector employees on the Applicant's payroll, who have worked (or are projected to work) at the project facility for a combined minimum of thirty-five hours per week for not less than four consecutive weeks and who are (or will be) entitled to receive the usual and customary fringe benefits extended by the Applicant to other employees with comparable rank and duties

Table with 6 columns: Job Category, Current number of FTEs, Number of FTEs to be Retained, Estimated Average Annual Payroll, Number of FTEs to be created, Estimated Average Annual Payroll. Rows include Owner/Executive, Professional, Management, Administrative, Other, and Total.

Are employees currently covered by a collective bargaining agreement? Yes [redacted] clerical and facilities employees

If yes, Name and Local? CWA Local 1120 (clerical employees); 1199 SEIU Local 200 (facility employees)

Are employees provided retirement benefits? [checked] Yes [] No

Are employees provided health benefits? [checked] Yes [] No

Will there be construction jobs created with the project? If so, how many? Not Applicable



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Items needed for a Bond Closing

The following items shall be furnished to the LDC within thirty (30) days following a bond closing:

- Cost of Issuance
- True Interest Cost
- CUSIP Number
- Interest type or rate
- Trustee bank, address, contact person, and account number
- Schedule of indebtedness
- Any other documentation reasonable requested by the DC LDC

Please sign below to indicate that you have read and understand the above and will provide information on a timely basis.

Chief Executive Officer or Applicant

Date

Elizabeth Weary

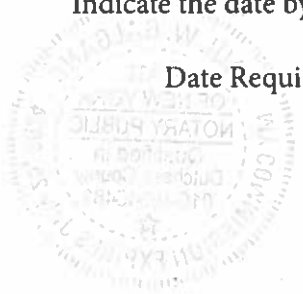
2/7/2023

J. Bond Information

1. Total Funds Required 39,400,000 Estimated Term 20 years

Indicate the date by which the proceeds of the Corporation's bonds, if issued will be needed

Date Required May 2023





Dutchess County Local Development Corporation

Certification

Elizabeth C. Veasey deposes and says that he/she the CFO/VP for Business Affairs of Marist College

The corporation named in the attached application; that he/she has read the forgoing application and knows the contents thereof; that the same is true to his/her knowledge. Deponent further says that the reason this verification is being made by the deponent and not by Marist College is because the said Company is a Corporation.

The grounds of deponent's belief relative to all matters in the said application which are not stated upon his/her own personal knowledge, are investigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his/her duties as an officer of and from the books and papers of said corporation.

As an officer of said corporation (hereinafter referred to as the "applicant"), deponent acknowledges and agrees that applicant shall be and is responsible for all costs incurred by the Dutchess County Local Development Corporation (hereinafter referred to as the "Corporation") acting on behalf of the applicant during the attendant negotiations and leading to the issue of bonds. If, for any reason whatsoever, the applicant fails to conclude or consummate necessary negotiations or fails to act within a reasonable or specified time to take reasonable, proper, or request action, or withdraws, abandons, cancels, or neglects the application, or if the Corporation or applicant are unable to find buyers willing to purchase the total bond issue required, then upon presentation of invoice, applicant shall pay to the Corporation, its' agents, or assigns, all actual costs incurred with respect to the application, up to that date and time, including fees of bond counsel for the Corporation and fees of general counsel for the Corporation.* Upon successful conclusion and sale of the required bond issue, the applicant shall pay to the Corporation an administrative fee set by the Corporation.

Elizabeth C. Veasey (Chief Officer of Company submitting) Elizabeth C. Veasey Print Name

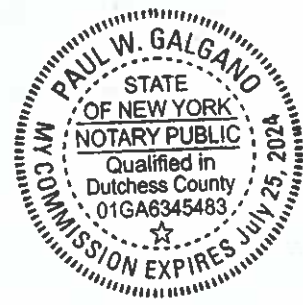
CFO/VP for Business Affairs Title

Date 2/7/23

NOTARY: Sworn to me before this 7th day of February, 2023

*Applicant is responsible for payment of any State Bond Issuance Fees.

Notary Public (Please Affix Stamp)





Dutchess County Local
Development Corporation

New York State
Applicant Requirements
For Local Development Corporations

1. Absence of Conflicts of Interest

The Applicant has received from the Corporation a list of the members, officers and employees of the Corporation. No member, officers or employees of the Corporation has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:

None

2. Job Listing

In accordance with Section 858-b(2) of the New York General Municipal Law, Applicant understands and agrees that, if the Project receives any Financial Assistance from the Corporation, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed within the New York State Department of Labor Community Services Division (the DOL) and with the One-Stop Center of the service delivery area created by the federal Workforce Investment Act (WIA) in which the Project is located.

3. First Consideration for Employment

In accordance with Section 858-b (2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the Corporation except as otherwise provided by collective bargaining agreements, Where applicable, the Applicant will first consider persons eligible to participate in WIA programs who shall be referred by the One-Stop Center for new employment opportunities created as a result of the Project.

4. Annual Employment Reports

The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Corporation, the Applicant agrees to file, or cause to be filed, with the Corporation, on an annual basis, reports regarding the number of people employed at the project site, salary levels and such other information as part of the Corporation's Employment Report.



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5. Fees

This obligation includes an obligation to submit Corporation Fee Payment to the Corporation in accordance with the Corporation Fee policy effective as of the date of this Application.

6. Freedom of Information Law (FOIL)

The Applicant acknowledges that the Corporation is subject to New York State's Freedom of Information Law (FOIL). Applicants understand that all project information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.

New York State Law requires financial reporting requirements from all LDC's in New York State

7. Bonds

a. All bonds issued, outstanding or retired during the year must indicate the following:

Month and year issued; Interest rate at year end; outstanding beginning of year; issued during year; principal payments during year; outstanding at end of year; and final maturity date. This information will be requested from you in January of each year.

b. All new bonds issued need the following supplemental information:

Name of the project; tax exemptions separated by State and local sales tax, County and school taxes; Mortgages recording; Payments in lieu of taxes; New tax revenue if no exemption is granted; number of jobs created and other economic benefits. This information is required each year and will be requested from you in September of each year.

The Public Authority Accountability Act of 2005 and the Public Authorities Reform Act of 2009, if determined applicable, impose additional reporting requirements on the DCLDC. The applicant agrees to promptly, diligently and accurately provide all information required by the DCLDC to meet its obligations under these laws.

Please sign below to indicate that you have read and understand the financial and employment reporting requirements and will provide information on a timely basis.

The Applicant and the individual executing this Application on behalf of the Applicant acknowledge that the Corporation will rely on the representations made herein when acting on this Application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.


Signature: Elizabeth C. Veasey
Print Name: Elizabeth C. Veasey
Title: CFO/VP for Business Affairs
Date: 2/7/13



Dutchess County Local
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HOLD HARMLESS AGREEMENT

Applicant hereby releases the Dutchess County Local Development Corporation and its members, officers, servants, agents and employees thereof (the "Corporation") from, agrees that the Corporation shall not be liable for and agrees to indemnify, defend and hold the Corporation harmless from and against any and all liability arising from or expense incurred by (A) the Corporation's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Corporation, (B) the Corporation's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the Corporation with respect to the Project; including and without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Corporation or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Corporation, its agents or assigns, all costs incurred by the Corporation in the processing of the Application, including attorneys' fees, if any. The Corporation reserves the right at any time, as a condition to further consideration of this application, to require reimbursement of any such costs incurred, or to require a deposit against such costs and to apply such deposit to the Corporation's costs as incurred.

Signature: 
Print Name: Elizabeth C. Veasey
Title: CFO/VP for Business Affairs
Date: 2/7/23



Dutchess County Local
Development Corporation

Short-Form Environmental Assessment Form

All applicants are required to submit a completed Environmental Assessment Form before approval can be given.

Applicants can download a copy of the Short EAF on the Dutchess County Local Development Corporation page <https://thinkdutchess.com/lcdc/>

Please complete by answering all questions and submit evidence of any prior environmental review by other government agencies. After review by DCLDC, Applicant may be required to submit a full Environmental Assessment Form.

Short Environmental Assessment Form

Part 1 - Project Information

Instructions for Completing

Part 1 - Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Part 1 - Project and Sponsor Information			
Name of Action or Project: Marist College - 2023 Bond Refinancing			
Project Location (describe, and attach a location map): Not applicable - proposed action is the refinancing of outstanding debt.			
Brief Description of Proposed Action: Marist College is seeking tax exempt financing for the refinancing of series 2013A, 2013B and 2016 tax exempt bonds previously issued by the DCLDC.			
Name of Applicant or Sponsor: Marist College - Attn: Beth Veasey		Telephone: 845-575-3207	
		E-Mail: beth.veasey@marist.edu	
Address: 3399 North Road			
City/PO: Poughkeepsie		State: NY	Zip Code: 12601
1. Does the proposed action only involve the legislative adoption of a plan, local law, ordinance, administrative rule, or regulation? If Yes, attach a narrative description of the intent of the proposed action and the environmental resources that may be affected in the municipality and proceed to Part 2. If no, continue to question 2.			NO <input type="checkbox"/>
			YES <input type="checkbox"/>
2. Does the proposed action require a permit, approval or funding from any other governmental Agency? If Yes, list agency(s) name and permit or approval:			NO <input type="checkbox"/>
			YES <input type="checkbox"/>
3.a. Total acreage of the site of the proposed action?		_____ N/A acres	
b. Total acreage to be physically disturbed?		_____ N/A acres	
c. Total acreage (project site and any contiguous properties) owned or controlled by the applicant or project sponsor?		_____ N/A acres	
4. Check all land uses that occur on, adjoining and near the proposed action.			
<input type="checkbox"/> Urban <input type="checkbox"/> Rural (non-agriculture) <input type="checkbox"/> Industrial <input type="checkbox"/> Commercial <input type="checkbox"/> Residential (suburban)			
<input type="checkbox"/> Forest <input type="checkbox"/> Agriculture <input type="checkbox"/> Aquatic <input type="checkbox"/> Other (specify): _____			
<input type="checkbox"/> Parkland			
N / A			

5. Is the proposed action, a. A permitted use under the zoning regulations?	NO	YES	N/A
	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b. Consistent with the adopted comprehensive plan?	NO	YES	N/A
	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
6. Is the proposed action consistent with the predominant character of the existing built or natural landscape?	NO	YES	
	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental Area? If Yes, identify: <u>Not applicable - action is the refinancing of outstanding debt.</u>	NO	YES	
	<input type="checkbox"/>	<input type="checkbox"/>	
8. a. Will the proposed action result in a substantial increase in traffic above present levels?	NO	YES	
	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
b. Are public transportation service(s) available at or near the site of the proposed action?	NO	YES	
	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
c. Are any pedestrian accommodations or bicycle routes available on or near site of the proposed action?	NO	YES	
	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
9. Does the proposed action meet or exceed the state energy code requirements? If the proposed action will exceed requirements, describe design features and technologies: <u>Not applicable - action is the refinancing of outstanding debt.</u>	NO	YES	
	<input type="checkbox"/>	<input type="checkbox"/>	
10. Will the proposed action connect to an existing public/private water supply? If No, describe method for providing potable water: _____ <u>Not applicable - action is the refinancing of outstanding debt.</u>	NO	YES	
	<input type="checkbox"/>	<input type="checkbox"/>	
11. Will the proposed action connect to existing wastewater utilities? If No, describe method for providing wastewater treatment: _____ <u>Not applicable - action is the refinancing of outstanding debt.</u>	NO	YES	
	<input type="checkbox"/>	<input type="checkbox"/>	
12. a. Does the site contain a structure that is listed on either the State or National Register of Historic Places?	NO	YES	
	<input type="checkbox"/>	<input type="checkbox"/>	
b. Is the proposed action located in an archeological sensitive area? <u>N/A</u>	NO	YES	
	<input type="checkbox"/>	<input type="checkbox"/>	
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contain wetlands or other waterbodies regulated by a federal, state or local agency?	NO	YES	
	<input type="checkbox"/>	<input type="checkbox"/>	
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody? If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres: _____ <u>Not applicable - action is the refinancing of outstanding debt.</u>	NO	YES	
	<input type="checkbox"/>	<input type="checkbox"/>	
14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check all that apply: <input type="checkbox"/> Shoreline <input type="checkbox"/> Forest <input type="checkbox"/> Agricultural/grasslands <input type="checkbox"/> Early mid-successional <input type="checkbox"/> Wetland <input type="checkbox"/> Urban <input type="checkbox"/> Suburban <u>N/A</u>			
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed by the State or Federal government as threatened or endangered? <u>N/A</u>	NO	YES	
	<input type="checkbox"/>	<input type="checkbox"/>	
16. Is the project site located in the 100 year flood plain? <u>N/A</u>	NO	YES	
	<input type="checkbox"/>	<input type="checkbox"/>	
17. Will the proposed action create storm water discharge, either from point or non-point sources? If Yes, a. Will storm water discharges flow to adjacent properties? <input type="checkbox"/> NO <input type="checkbox"/> YES	NO	YES	
	<input type="checkbox"/>	<input type="checkbox"/>	
b. Will storm water discharges be directed to established conveyance systems (runoff and storm drains)? If Yes, briefly describe: <input type="checkbox"/> NO <input type="checkbox"/> YES <u>N/A</u>			

<p>18. Does the proposed action include construction or other activities that result in the impoundment of water or other liquids (e.g. retention pond, waste lagoon, dam)? If Yes, explain purpose and size: _____</p>	<p>NO</p> <p><input checked="" type="checkbox"/></p>	<p>YES</p> <p><input type="checkbox"/></p>
<p>19. Has the site of the proposed action or an adjoining property been the location of an active or closed solid waste management facility? If Yes, describe: _____</p>	<p>NO</p> <p><input checked="" type="checkbox"/></p>	<p>YES</p> <p><input type="checkbox"/></p>
<p>20. Has the site of the proposed action or an adjoining property been the subject of remediation (ongoing or completed) for hazardous waste? If Yes, describe: _____</p>	<p>NO</p> <p><input checked="" type="checkbox"/></p>	<p>YES</p> <p><input type="checkbox"/></p>

I AFFIRM THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCURATE TO THE BEST OF MY KNOWLEDGE

Applicant/sponsor name: Marist College Date: 2/7/23
 Signature: *Michael Weasey* Marist College, CFO/VP for

Business Affairs

Project:

Date:

Short Environmental Assessment Form
Part 2 - Impact Assessment

Part 2 is to be completed by the Lead Agency.

Answer all of the following questions in Part 2 using the information contained in Part 1 and other materials submitted by the project sponsor or otherwise available to the reviewer. When answering the questions the reviewer should be guided by the concept "Have my responses been reasonable considering the scale and context of the proposed action?"

	No, or small impact may occur	Moderate to large impact may occur
1. Will the proposed action create a material conflict with an adopted land use plan or zoning regulations?	<input type="checkbox"/>	<input type="checkbox"/>
2. Will the proposed action result in a change in the use or intensity of use of land?	<input type="checkbox"/>	<input type="checkbox"/>
3. Will the proposed action impair the character or quality of the existing community?	<input type="checkbox"/>	<input type="checkbox"/>
4. Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?	<input type="checkbox"/>	<input type="checkbox"/>
5. Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?	<input type="checkbox"/>	<input type="checkbox"/>
6. Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities?	<input type="checkbox"/>	<input type="checkbox"/>
7. Will the proposed action impact existing:	<input type="checkbox"/>	<input type="checkbox"/>
a. public / private water supplies?	<input type="checkbox"/>	<input type="checkbox"/>
b. public / private wastewater treatment utilities?	<input type="checkbox"/>	<input type="checkbox"/>
8. Will the proposed action impair the character or quality of important historic, archaeological, architectural or aesthetic resources?	<input type="checkbox"/>	<input type="checkbox"/>
9. Will the proposed action result in an adverse change to natural resources (e.g., wetlands, waterbodies, groundwater, air quality, flora and fauna)?	<input type="checkbox"/>	<input type="checkbox"/>
10. Will the proposed action result in an increase in the potential for erosion, flooding or drainage problems?	<input type="checkbox"/>	<input type="checkbox"/>
11. Will the proposed action create a hazard to environmental resources or human health?	<input type="checkbox"/>	<input type="checkbox"/>

Project: Date:

Short Environmental Assessment Form Part 3 Determination of Significance

For every question in Part 2 that was answered "moderate to large impact may occur", or if there is a need to explain why a particular element of the proposed action may or will not result in a significant adverse environmental impact, please complete Part 3. Part 3 should, in sufficient detail, identify the impact, including any measures or design elements that have been included by the project sponsor to avoid or reduce impacts. Part 3 should also explain how the lead agency determined that the impact may or will not be significant. Each potential impact should be assessed considering its setting, probability of occurring, duration, irreversibility, geographic scope and magnitude. Also consider the potential for short-term, long-term and cumulative impacts.

- Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action may result in one or more potentially large or significant adverse impacts and an environmental impact statement is required.
- Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action will not result in any significant adverse environmental impacts.

 Name of Lead Agency

 Date

 Print or Type Name of Responsible Officer in Lead Agency

 Title of Responsible Officer

 Signature of Responsible Officer in Lead Agency

 Signature of Preparer (if different from Responsible Officer)

PRINT FORM

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Wellesley Hills, MA

Consolidated Financial Statements and
Report of Independent Certified Public
Accountants

Marist College and Affiliates

June 30, 2022 and 2021

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GRANT THORNTON LLP

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Trustees of
Marist College and Affiliates

Report on the consolidated financial statements**Opinion**

We have audited the consolidated financial statements of Marist College and Affiliates (the "College"), which comprise the consolidated statements of financial position as of June 30, 2022 and 2021, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the College as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for opinion

We conducted our audits of the consolidated financial statements in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the College and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of management for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable

assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Grant Thornton LLP

New York, New York
November 18, 2022

Marist College and Affiliates

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As of June 30,

	2022	2021
ASSETS		
Cash and cash equivalents	\$ 87,670,533	\$ 70,292,671
Short-term investments	18,745,966	16,655,595
Accounts receivable, net	3,728,995	2,801,222
Contributions receivable, net	3,447,623	4,251,468
Deposits with bond trustees	62,657,790	7,784,759
Other assets	1,983,418	1,899,488
Student loans receivable	3,185,748	3,995,681
Assets held in charitable remainder trust	424,575	554,270
Investments	378,088,443	416,457,408
Right-of-use lease assets	1,411,592	1,927,619
Assets held for sale	15,625,000	19,500,000
Construction in progress	4,351,291	4,347,966
Land, buildings and equipment, net	417,453,766	433,829,760
Total assets	\$ 998,774,740	\$ 984,297,907
 LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable and accrued liabilities	\$ 20,718,212	\$ 25,990,972
Deferred income	9,101,018	9,930,289
Annuities payable	322,540	335,231
Finance lease liabilities	808,995	981,252
Operating lease liabilities	1,440,837	1,989,383
U.S. government advances refundable	3,188,752	3,979,388
Bonds payable, net	235,263,962	184,245,432
Note payable	384,000	384,000
Accrued post-retirement benefits	7,467,335	9,627,527
Interest rate swap obligation	1,991,467	4,839,276
Total liabilities	280,687,118	242,302,750
 Net assets		
Without donor restrictions	614,359,630	629,330,803
With donor restrictions		
Restricted by time or purpose	61,156,388	71,516,252
Perpetual in nature	42,571,604	41,148,102
Total with donor restrictions	103,727,992	112,664,354
Total net assets	718,087,622	741,995,157
Total liabilities and net assets	\$ 998,774,740	\$ 984,297,907

The accompanying notes are an integral part of these consolidated financial statements.

Marist College and Affiliates

CONSOLIDATED STATEMENT OF ACTIVITIES

For the year ended June 30, 2022

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Operating revenues			
Tuition, fees, room and board, net	\$ 193,858,247	\$ -	\$ 193,858,247
Government grants	13,071,690	-	13,071,690
Private grants and contracts	1,217,396	-	1,217,396
Contributions	2,719,970	2,624,905	5,344,875
Investment return designated for operations, net	2,495,468	3,575,021	6,070,489
Other income	3,969,689	-	3,969,689
Net assets released from restrictions	3,058,112	(3,058,112)	-
	<u>220,390,572</u>	<u>3,141,814</u>	<u>223,532,386</u>
Operating expenses			
Instructional	78,424,292	-	78,424,292
Research	245,188	-	245,188
Public service	406,896	-	406,896
Academic support	17,561,700	-	17,561,700
Student services	42,088,265	-	42,088,265
Institutional support	20,112,456	-	20,112,456
Scholarships and fellowships	5,064,341	-	5,064,341
Auxiliary enterprises	38,837,051	-	38,837,051
	<u>202,740,189</u>	<u>-</u>	<u>202,740,189</u>
Changes in net assets from operating activities	<u>17,650,383</u>	<u>3,141,814</u>	<u>20,792,197</u>
Nonoperating activities			
Net gain on disposal of fixed assets	23,387	-	23,387
Write down of impaired assets	(1,738,707)	-	(1,738,707)
Write down of assets held for sale	(3,875,000)	-	(3,875,000)
Net investment return in excess of amounts designated for operations	(32,332,153)	(12,026,587)	(44,358,740)
Net loss from Sprout Creek Farm, Inc.	(81,632)	-	(81,632)
Change in value of interest rate swap obligation	2,847,809	-	2,847,809
Payment to beneficiaries	-	(71,194)	(71,194)
Post-retirement related changes other than net periodic benefit costs	2,554,345	-	2,554,345
Changes to donor's restriction/net asset class	(19,605)	19,605	-
	<u>(32,621,556)</u>	<u>(12,078,176)</u>	<u>(44,699,732)</u>
Changes in net assets from nonoperating activities	<u>(32,621,556)</u>	<u>(12,078,176)</u>	<u>(44,699,732)</u>
CHANGE IN NET ASSETS	<u>(14,971,173)</u>	<u>(8,936,362)</u>	<u>(23,907,535)</u>
Net assets, beginning of year	<u>629,330,803</u>	<u>112,664,354</u>	<u>741,995,157</u>
Net assets, end of year	<u>\$ 614,359,630</u>	<u>\$ 103,727,992</u>	<u>\$ 718,087,622</u>

The accompanying notes are an integral part of this consolidated financial statement.

Marist College and Affiliates

CONSOLIDATED STATEMENT OF ACTIVITIES

For the year ended June 30, 2021

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Operating revenues			
Tuition, fees, room and board, net	\$ 185,051,047	\$ -	\$ 185,051,047
Government grants	9,234,199	-	9,234,199
Private grants and contracts	1,036,810	-	1,036,810
Contributions	2,275,102	2,294,707	4,569,809
Investment return designated for operations, net	2,156,362	3,129,449	5,285,811
Other income	2,787,930	-	2,787,930
Net assets released from restrictions	2,868,109	(2,868,109)	-
	<u>205,409,559</u>	<u>2,556,047</u>	<u>207,965,606</u>
Operating expenses			
Instructional	71,385,565	-	71,385,565
Research	148,909	-	148,909
Public service	509,692	-	509,692
Academic support	16,391,400	-	16,391,400
Student services	36,725,296	-	36,725,296
Institutional support	18,006,313	-	18,006,313
Scholarships and fellowships	2,418,943	-	2,418,943
Auxiliary enterprises	38,381,021	-	38,381,021
	<u>183,967,139</u>	<u>-</u>	<u>183,967,139</u>
Changes in net assets from operating activities	<u>21,442,420</u>	<u>2,556,047</u>	<u>23,998,467</u>
Nonoperating activities			
Net gain on disposal of fixed assets	30,599	-	30,599
Write down of assets held for sale	(2,209,233)	-	(2,209,233)
Net investment return in excess of amounts designated for operations	79,657,788	19,479,532	99,137,320
Net loss from Sprout Creek Farm, Inc.	(64,655)	-	(64,655)
Change in value of interest rate swap obligation	1,967,070	-	1,967,070
Payment to beneficiaries	-	(69,245)	(69,245)
Post-retirement related changes other than net periodic benefit costs	1,813,619	-	1,813,619
Changes to donor's restriction/net asset class	(192,810)	192,810	-
	<u>81,002,378</u>	<u>19,603,097</u>	<u>100,605,475</u>
Changes in net assets from nonoperating activities	<u>81,002,378</u>	<u>19,603,097</u>	<u>100,605,475</u>
CHANGE IN NET ASSETS	<u>102,444,798</u>	<u>22,159,144</u>	<u>124,603,942</u>
Net assets, beginning of year	<u>526,886,005</u>	<u>90,505,210</u>	<u>617,391,215</u>
Net assets, end of year	<u>\$ 629,330,803</u>	<u>\$ 112,664,354</u>	<u>\$ 741,995,157</u>

The accompanying notes are an integral part of this consolidated financial statement.

Marist College and Affiliates
CONSOLIDATED STATEMENTS OF CASH FLOWS
For the years ended June 30,

	2022	2021
Cash flows from operating activities:		
Changes in net assets	\$ (23,907,535)	\$ 124,603,942
Adjustments to reconcile changes in net assets to net cash provided by operating activities:		
Nonoperating items:		
Contributions restricted for investment in endowment	(394,032)	(412,232)
Gifts of stock	(463,673)	(131,184)
Interest and dividends restricted for endowment	(1,332,005)	(932,283)
Net realized (gain) loss on investments	(10,349,476)	(25,824,006)
Net realized (gain) loss on short-term investments	21,520	26,992
Net investment (gain) loss on assets held in charitable remainder trust	129,695	(44,880)
Noncash items:		
Depreciation	19,199,173	19,620,160
Amortization of bond issuance costs	124,858	122,902
Amortization of bond premium	788,524	(678,953)
Bad debt expense	(196,316)	(80,553)
Net unrealized (gain) loss on investments	71,402,435	(52,812,301)
Net unrealized (gain) loss on short-term investments	345,572	130,249
Net (gain) loss on interest rate swap obligation	(2,847,809)	(1,967,070)
Non-cash contributions	(20,000)	(26,500)
Non-cash lease expense	(32,520)	61,764
(Gain) loss on disposal of fixed assets	(23,387)	(30,599)
Write down of impaired assets	1,738,707	-
Write down of assets held for sale	3,875,000	2,209,233
Accrued post-retirement benefits	(2,160,192)	(1,322,026)
(Increase) decrease in:		
Accounts receivable	(927,773)	1,437,658
Contributions receivable	1,000,161	1,568,185
Other assets	(83,930)	(148,825)
Right of use assets - operating	548,547	-
Increase (decrease) in:		
Accounts payable and accrued liabilities	(5,272,759)	(1,114,511)
Deferred revenue	(829,271)	(128,816)
Annuities payable	(12,691)	50,240
Right of use liabilities - operating	(548,546)	-
	<u>49,772,277</u>	<u>64,176,586</u>
Cash flows from investing activities:		
Proceeds from sales and maturities of investments	96,691,305	97,352,329
Purchases of investments	(118,911,627)	(122,505,668)
Purchase of short-term investments	(10,150,659)	(5,491,523)
Proceeds from sale of short-term investments	7,693,196	11,827,230
Proceeds from sale of fixed assets	36,465	448,140
Purchase of property and equipment	(4,048,794)	(4,660,812)
Repayments on student loans	809,933	998,240
	<u>(27,880,181)</u>	<u>(22,032,064)</u>
Cash flows from financing activities:		
Repayments of principal on indebtedness	(7,256,875)	(6,979,824)
Proceeds from issuance of bonds	58,190,000	-
Bond issuance cost	(827,977)	-
Repayments of principal on finance lease liabilities	(681,752)	(582,205)
Repayments of funds on U.S. government advances	(790,636)	(971,588)
Change in deposits with bond trustees	(54,873,031)	(121,075)
Interest and dividends restricted for endowment	1,332,005	932,283
Contributions restricted for investment in endowment	394,032	412,232
	<u>(4,514,234)</u>	<u>(7,310,177)</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS	17,377,862	34,834,345
Cash and cash equivalents, beginning of year	70,292,671	35,458,326
Cash and cash equivalents, end of year	\$ 87,670,533	\$ 70,292,671
Supplemental cash flow information:		
Cash paid during the year for interest	\$ 6,703,329	\$ 7,002,358
Purchases of land, buildings and equipment within accounts payable and accrued liabilities	\$ -	\$ 7,092,497
Assets acquired in finance lease	\$ 509,495	\$ 577,168

The accompanying notes are an integral part of these consolidated financial statements.

Marist College and Affiliates

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2022 and 2021

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Marist College (the "College") is an independent, comprehensive institution located on a 210 acre main campus in the Hudson River Valley of New York, a branch campus in Florence, Italy, and educational offerings around the world through its online and study abroad programs. Marist is dedicated to helping students develop the intellect, character and skills required for enlightened, ethical, and productive lives in the global community of the 21st century.

The consolidated financial statements of the College have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") and include the accounts of the College's wholly owned subsidiaries, Sprout Creek Farm, Inc., Marist Real Property Service, Inc., Marist Real Property Service II, Inc., and VAYU, LLC. All significant intercompany transactions have been eliminated. Marist Real Property Services, Inc. and Marist Real Property Services II, Inc. are corporations that were formed by the College to purchase and hold real estate for the benefit and use of the College. The College is the single member of VAYU, LLC which holds real and personal property in Esopus, New York. Sprout Creek Farm, Inc. (the "Farm") is a New York 501(c)3 corporation which has provided educational experiences for children and adults. The College took over control of the Farm in January 2018. During the year ended June 30, 2020 all operations of the Farm were ceased (see Note 25).

Basis of Presentation

Resources are reported for accounting purposes in separate classes of net assets based on the existence or absence of donor-imposed restrictions. In the accompanying consolidated financial statements, net assets that have similar characteristics have been combined into the following categories:

Net Assets Without Donor Restrictions

Net assets without donor restrictions are net assets that are not subject to donor-imposed stipulations. Net assets without donor restrictions may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited by contractual agreements with outside parties (see also Notes 16 and 17).

Net Assets With Donor Restrictions

Net assets with donor restrictions are net assets subject to donor-imposed stipulations that will be met either by actions of the College and/or the passage of time. The College reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends and/or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Net assets with donor restrictions also include earnings on donor-restricted endowment funds that have not yet been appropriated by the College's Board of Trustees for expenditure. Net assets with donor restrictions also include gifts from donors who stipulate that their donated resources be maintained in perpetuity by the College. Generally, the College is permitted to expend part or all of the income and gains derived from these donated assets, restricted only by donors' stipulations.

Fair Value Measurements

The College follows guidance that provides a consistent definition of fair value which focuses on an exit price between market participants in an orderly transaction.

Marist College and Affiliates

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

The guidance also prioritizes, within the measurement of fair value, the use of market-based information over entity-specific information and establishes a three-level hierarchy for fair value measurements based on the transparency of information used in the valuation of the respective asset or liability as of the measurement date.

Investments measured and reported at fair value are classified and disclosed in one of the following categories:

- Level 1 - Quoted prices are available in active markets for identical investments as of the reporting date. The types of investments in Level 1 include listed equities held in the name of the College, and exclude listed equities and other securities held indirectly through commingled funds;
- Level 2 - Pricing inputs, including broker quotes, are generally those other than exchange quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies; and
- Level 3 - Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs used in the determination of fair value require significant management judgment or estimation. Investments that are included in this category generally include privately held investments, partnerships and similar interests.

The categorization of a financial instrument within the fair value hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the College's perceived risk of that instrument. As permitted by Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Subtopic 820-10, the College has excluded investments that are measured at fair value using the net asset value ("NAV") per share practical expedient from the fair value hierarchy.

Cash and Cash Equivalents

Cash and cash equivalents include highly liquid investments consisting of demand deposit accounts, money market funds, and debt instruments with original maturities of three months or less at the time of purchase. Cash and cash equivalents held in the investment portfolio are excluded as a result of the College's intent to segregate these designated funds from cash available for current operations.

Accounts Receivable

Accounts receivable include student accounts receivable, grants receivable and other receivables and are reported net of allowance for doubtful accounts. The College provides for potentially uncollectible amounts through a provision for bad debts and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Receivables are written-off when deemed uncollectible and payments subsequently collected are recorded as revenue in the period received.

Revenue Recognition and Receivables

In accordance with FASB ASC Topic 606, *Revenue from Contracts with Customers* ("ASC 606"), the College recognizes revenue when control of the promised goods or services are transferred to the College's students or outside parties in an amount that reflects the consideration the College expects to be entitled to in exchange for those goods or services. The standard outlines a five-step model whereby revenue is recognized as performance obligations within a contract are satisfied.

Marist College and Affiliates

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

ASC 606 also requires expanded disclosures regarding revenue recognition to ensure an understanding as to the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The College has identified student revenues, sales and services of educational activities and sales of other auxiliary enterprise revenue as revenue categories subject to the adoption of ASC 606. The College recognizes contracts with customers, as goods or services transferred or provided in accordance with ASC 606.

Tuition revenues for the fall and spring terms are recognized in the academic semester to which they relate. Revenues and expenses relating to summer session activities are recognized as earned. The carrying value of student receivables has been reduced by an appropriate allowance for uncollectible accounts, based on historical collection experience and therefore approximates net realizable value. Receivables are written-off in the period in which they are deemed uncollectible.

The College also generates other revenue through Cloud Computing and Analytics contracts, NCAA and MAAC distributions as part of the athletics program, as well as various camps and events on campus. Generally, this revenue is recognized over time with the completion of the specific performance obligations.

Contributions, Grants and Contracts

The College recognizes revenue from contributions, grants and contracts in accordance with Accounting Standards Update ("ASU") 2018-08, *Not-For-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. Accordingly, the College evaluates whether a transfer of assets is (1) an exchange transaction in which a resource provider is receiving commensurate value in return for the resources transferred or (2) a contribution. If the transfer of assets is determined to be an exchange transaction, the College applies guidance under ASC 606. If the transfer of assets is determined to be a contribution, the College evaluates whether the contribution is conditional based upon whether the agreement includes both (1) one or more barriers that must be overcome before the College is entitled to the assets transferred and promised and (2) a right of return of assets transferred or a right of release of a promisor's obligation to transfer assets.

Unconditional contributions are recognized as revenues when donors' commitments are received. Contributions of assets other than cash are recorded at their estimated fair value. Conditional pledges are recognized as revenues when conditions are substantially met.

Contributions, including unconditional promises to give (pledges), are reported as revenues in the period received or pledged. Pledges, less an allowance for uncollectible amounts, are recorded as receivables at the net present value, determined using a credit-adjusted rate. Amortization of the discount is recorded as additional contribution revenue in accordance with the donor-imposed restrictions, if any. Restricted pledges are reported as additions to the with donor restrictions' net asset class. Contributions of cash or other assets that must be used to acquire or construct long-lived assets are reported with donor restrictions until the assets are placed in service.

Conditional promises to give and intentions to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. The College has recorded revenue from conditional promises of \$100,000 and \$110,000 for the years ended June 30, 2022 and 2021, respectively, as the conditions on these pledges have been met. There were no new conditional pledges received during the year ended June 30, 2022.

Contributions with donor-imposed restrictions are reported as revenues restricted by time or purpose and are released to net assets without donor restrictions when donor-imposed restrictions are satisfied.

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Contributions restricted for the acquisition of land, buildings and equipment or for the construction of assets are reported as revenues with donor restrictions. These contributions are released to net assets upon acquisition of the assets or when the assets are placed into service.

Government grants and contracts have been deemed to be conditional contributions. Accordingly, revenue is recognized when conditions have been met, that is, generally as related costs are incurred under the grant or contract. Amounts expended in excess of reimbursements are reported as accounts receivable on the consolidated statements of financial position.

Student Loans Receivable and U.S. Government Advances Refundable

Student loans receivable are carried at unpaid principal balances, which represent net realizable value. These loans have mandated interest rates and repayment terms subject to significant restrictions as to their transfer and disposition. Amounts received from the federal government to fund a portion of the student loans are ultimately refundable to the federal government and are classified as U.S. government advances refundable in the consolidated statements of financial position.

Investments

The estimated fair value of investments is based on quoted market prices, except for certain investments, principally limited partnerships and similar interests, for which quoted market prices are not available. The estimated fair value of limited partnerships and similar investments is based on valuations provided by external investment managers as of the measurement date. Because alternative investments are not readily marketable, their estimated fair value is subject to uncertainty and therefore may differ from the value that would have been used had a ready market for such investments existed. Such differences could be material.

Investment securities are exposed to various risks, such as interest rate, market, economic conditions, world affairs and credit risks. Due to the level of risk associated with certain investment securities, it is possible that changes in their values could occur in the near term and such changes could materially affect the reported amounts in the consolidated financial statements.

Deposits with Bond Trustees

Deposits with bond trustees represent funds held by designated bond trustees for debt service payments and construction building projects. Deposits with trustees are held in cash, money market funds, and fixed income and are recorded at fair value as of June 30, 2022 and 2021.

Land, Buildings and Equipment

Land, buildings and equipment purchased in excess of \$5,000 are recorded at cost or, if donated, at fair value at the date of the donation. Depreciation is computed on a straight-line basis, using the half-year convention, over the estimated useful lives of the related assets as follows:

	<u>Years</u>
Buildings and building improvements	20 - 45
Ground improvements	15 - 20
Equipment, furniture and fixtures	3 - 10
Library books	5
Vehicles	5

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

Works of art, historical treasures and similar assets (collectively, "collections") have been recognized at their estimated fair value based upon appraisals or similar valuations at the date of acquisition or donation. Collections are capitalized but not depreciated.

The College has capitalized its collections since its inception. If purchased, items accessioned into the collection are capitalized at cost and, if donated, they are capitalized at their fair value as of the accession date. Gains or losses on the deaccession of collection items are classified on the consolidated statements of activities as with or without donor-restricted support depending on donor restrictions, if any, placed on the item at the time of accession.

Leases

The College determines if an arrangement is a lease or a service contract at inception. A contract is determined to be or contain a lease if the contract conveys the right to control the use of identified property, plant, or equipment (an identified asset) in exchange for consideration. When an arrangement is a lease, the College determines if it's an operating or a finance lease.

Leases result in recognition of right-of-use ("ROU") assets and lease liabilities on the consolidated statements of financial position. ROU assets represent the right to use an underlying asset for the lease term. Lease liabilities represent the obligation to make lease payments arising from the lease, measured on a discounted basis.

At lease inception, the lease liability is measured at the present value of the lease payments over the lease term. The ROU asset equals the lease liability adjusted for any initial direct costs, prepaid or deferred rent, and lease incentives. For the initial and subsequent measurement of all lease liabilities, the discount rate is based on the rate implied within the lease, or on the College's incremental borrowing rate using a period comparable with the lease term, or a risk-free rate of return for a period comparable with the lease term.

The lease term may include options to extend or terminate the lease that the College is reasonably certain to exercise. Operating lease expense is generally recognized on a straight-line basis over the lease term. A ROU asset and lease liability is not recognized for leases with an initial term of 12 months or less.

Deferred Income

Deferred income primarily consists of tuition and matriculation deposits and other payments for upcoming semesters that have been billed and/or received prior to the fiscal year end.

Interest Rate Swap Obligation

The College makes limited use of derivative financial instruments, specifically an interest rate swap, for the purpose of managing interest rate risks associated with its variable rate debt obligations. An interest rate swap agreement is used to mitigate the variability of future changes in net assets and cash flows caused by movement in interest rates. The differentials paid or received on the interest rate swap agreement are recognized as adjustments to interest expense. The reported fair value of the interest rate swap obligation represents the cost to terminate the agreement at the measurement date, taking into account current and projected market interest rates. Changes in fair value are reported as part of nonoperating activities on the consolidated statements of activities.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

Conditional Asset Retirement Obligation

The College is required to recognize the costs associated with the eventual remediation and abatement of asbestos located within the construction of certain of its buildings. However, based on the results of surveys performed by independent environmental consultants, the College concludes that the cost of remediation is immaterial to the accompanying consolidated financial statements and, accordingly, has not recognized a liability for this obligation as of June 30, 2022 and 2021.

Functional Expenses

Facilities operations and maintenance expenses, depreciation and amortization of plant assets and interest on long-term debt are allocated to program and supporting activities based on the primary use of the facilities (see Note 20).

Income Taxes

Tax effects from an uncertain tax position are recognized in the consolidated financial statements only if the position is “more-likely-than-not” to be sustained if the position were to be challenged by a taxing authority. The assessment of the tax position is based solely on the technical merits of the position, without regard to the likelihood that the tax position may be challenged. The College is exempt from income tax under Internal Revenue Code (the “Code”) Section 501(c)(3), though it is subject to tax on income unrelated to its exempt purposes, unless that income is otherwise excluded by the Code.

Advertising

Advertising costs are expensed as incurred. Advertising expense amounted to \$1,752,745 and \$1,496,864 for the years ended June 30, 2022 and 2021, respectively. Such amounts are included in student services on the accompanying consolidated statements of activities.

Estimates

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. In addition, estimates and assumptions are used to determine disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Estimates are used in the determination of depreciation, post-retirement benefits, allowance for doubtful accounts, contributions receivable, certain accrued liabilities and certain overhead allocations, among others.

Concentrations of Credit Risk

The College maintains its cash and money market funds with high credit quality financial institutions, which at times may exceed federally insured limits. The College has not experienced, nor does it anticipate, any losses with respect to such accounts. The College has a significant investment in equities, fixed income securities, mutual and exchange-traded funds and alternative investments, both marketable and non-marketable, and is therefore subject to concentrations of credit risk.

Measure of Operations

The accompanying consolidated statements of activities present the changes in net assets distinguishing between operating and nonoperating activities. Operating activities principally include all revenues and expenses that relate to the College’s educational programs, research, training and supporting activities. Operating revenues also include investment return pursuant to the College’s spending rate policy earned on long-term investments held for endowment and similar purposes.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

The College has defined nonoperating activities principally to include investment income earned, and gains and losses on investments held for long-term purposes, net of amounts distributed to support operations in accordance with the endowment spending policy; gains or losses on its interest rate swap obligation; activities related to the Farm; and activity related to post-retirement benefit plans. Certain other gains and losses considered to be of a more unusual or non-recurring nature are also included as part of nonoperating activities.

New Pronouncements

In March 2020, the FASB issued ASU No. 2020-04, *Facilitation of the Effects of Reference Rate Reform on Financial Reporting* ("ASU 2020-04"). ASU 2020-04 provides optional expedients and exceptions for applying U.S. GAAP to contracts and other transactions that reference the London Interbank Offered Rate ("LIBOR") or another reference rate expected to be discontinued as a result of reference rate reform. The provisions of ASU No. 2020-04 are effective for certain reference rate-related contract modifications that occur during the period March 12, 2020 through December 31, 2022. Management is currently evaluating the impact, if any, of applying ASU 2020-04.

Subsequent Events

The College evaluated its June 30, 2022 consolidated financial statements for subsequent events through November 18, 2022, the date the consolidated financial statements were issued. Except as disclosed in Note 8, the College is not aware of any other subsequent events which would require recognition or disclosure in the consolidated financial statements.

NOTE 2 - SHORT-TERM INVESTMENTS

Short-term investments consist of certificates of deposit with original maturities of greater than 90 days and short-term corporate and municipal bond funds maturing within a five-year period in accordance with the short-term investment policy. The fair value as of June 30, 2022 and 2021 is \$18,745,966 and \$16,655,595, including \$345,572 and \$130,249 in unrealized depreciation, respectively.

NOTE 3 - ACCOUNTS RECEIVABLE, NET

Accounts receivable, net, consists of the following at June 30, 2022 and 2021:

	2022	2021
Student accounts receivable	\$ 2,515,642	\$ 1,265,451
Less: allowance for doubtful accounts	(386,314)	(265,700)
	2,129,328	999,751
Grants and contracts receivable	955,583	996,820
Other receivables	644,084	804,651
Accounts receivable, net	<u>\$ 3,728,995</u>	<u>\$ 2,801,222</u>

Marist College and Affiliates

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

NOTE 4 - CONTRIBUTIONS RECEIVABLE, NET

Contributions receivable, net, consists of unconditional promises to give and are summarized as follows at June 30, 2022 and 2021:

	2022	2021
Unconditional promises to give are expected to be collected in:		
Less than one year	\$ 1,364,651	\$ 1,685,744
One to five years	2,568,328	2,968,677
More than five years	-	100,000
	3,932,979	4,754,421
Less:		
Allowance for uncollectible amounts	(202,663)	(398,979)
Discount to present value (with rates ranging from 2.80% to 3.03%)	(282,693)	(103,974)
	\$ 3,447,623	\$ 4,251,468

At June 30, 2022 and 2021, approximately 65% and 69%, respectively, of gross pledges receivable were due from four donors.

At June 30, 2022 and 2021, the College had outstanding conditional pledges and bequests of \$3,068,613 and \$3,075,393, respectively, which, in accordance with U.S. GAAP, have not been recorded in the accompanying consolidated financial statements.

NOTE 5 - STUDENT LOANS RECEIVABLE

The College makes uncollateralized loans to students based on financial need. Student loans are funded through federal government loan programs or institutional resources. At June 30, 2022 and 2021, student loans totaled \$3,185,748 and \$3,995,681, respectively, and represented 0.3% and 0.4% of total assets, respectively.

The College participates in the Federal Perkins revolving loan program. The availability of funds for loans under this program is dependent on reimbursements to the pool from repayments on outstanding loans. Funds advanced by the federal government of \$3,188,752 and \$3,979,388 at June 30, 2022 and 2021, respectively, are ultimately refundable to the government and are classified as liabilities in the accompanying consolidated statements of financial position. Outstanding loans cancelled under the program result in a reduction of the funds available for future loans and a decrease in the College's liability to the government.

Amounts due under the Federal Perkins loan program are almost fully guaranteed by the government and, therefore, no reserves are placed on any past due balances. On September 30, 2015, the Federal Perkins Loan Program expired. It was then extended on December 18, 2015 under The Perkins Loan Extension Act of 2015 to permit institutions to issue new loans, under amended guidelines, until September 30, 2017. No new Perkins loans can be issued under this Act subsequent to September 30, 2017. In addition, as part of this Act, prior to October 1, 2017, the College is required to annually return the federal share of excess liquid capital, as defined, to the federal government. The College remitted the following capital distributions to the U.S. Department of Education \$734,206 and \$745,617 during the years ended June 30, 2022 and 2021 respectively.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

At June 30, 2022 and 2021, the following amounts were past due under student loan programs:

	<u>2022</u>	<u>2021</u>
1-60 days past due	\$ 6,381	\$ 4,703
60-90 days past due	2,577	5,885
90+ days past due	<u>687,597</u>	<u>1,001,231</u>
 Total past due	 <u>\$ 696,555</u>	 <u>\$ 1,011,819</u>

NOTE 6 - INVESTMENTS

The fair value of investments at June 30, 2022 and 2021, is as follows:

	<u>2022</u>	<u>2021</u>
Endowments and other investible funds:		
Cash and cash equivalents	\$ 22,269,194	\$ 29,212,170
Investments made in advance	11,255,985	10,250,000
Fixed income securities	15,979,791	23,673,423
Domestic equity securities	5,983,705	12,526,591
International equity securities	14,258,868	28,661,837
Commingled fund	162,031,924	177,704,709
Hedge funds	71,597,755	70,377,444
Private equity	<u>74,357,823</u>	<u>63,527,379</u>
 Total pooled investments	 <u>377,735,045</u>	 <u>415,933,553</u>
Operating and other investments:		
Domestic equity securities	278,297	292,321
Investment in TIAA annuities and mutual funds	<u>75,101</u>	<u>231,534</u>
 Total operating and other investments	 <u>353,398</u>	 <u>523,855</u>
 Total investments	 <u>\$ 378,088,443</u>	 <u>\$ 416,457,408</u>

NOTE 7 - CONSTRUCTION IN PROGRESS

Construction in progress consists of the following at June 30, 2022 and 2021:

	<u>2022</u>	<u>2021</u>
Dyson Center addition/upgrades	\$ 3,165,185	\$ 4,322,169
Other projects and renovations	<u>1,186,106</u>	<u>25,797</u>
 Total construction in progress	 <u>\$ 4,351,291</u>	 <u>\$ 4,347,966</u>

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

NOTE 8 - LAND, BUILDINGS AND EQUIPMENT, NET AND ASSETS HELD FOR SALE

Land, buildings and equipment consist of the following at June 30, 2022 and 2021:

	2022	2021
Buildings and building improvements	\$ 592,997,920	\$ 591,710,847
Equipment, furniture and fixtures	80,253,486	80,587,207
Equipment acquired under finance leases	3,941,348	3,431,853
	677,192,754	675,729,907
Less: accumulated depreciation	(284,875,975)	(267,017,134)
	392,316,779	408,712,773
Land	17,239,362	17,239,362
Artwork and collectibles	7,897,625	7,877,625
Land, buildings and equipment, net	\$ 417,453,766	\$ 433,829,760

The net ROU asset relating to equipment acquired under finance leases is \$931,504 and \$1,055,767 at June 30, 2022 and 2021, respectively, and is included in land, buildings and equipment in the above chart.

Depreciation expense for the years ended June 30, 2022 and 2021 totaled \$19,199,173 and \$19,620,160, respectively, and is allocated to functional expense categories on the accompanying consolidated statements of activities (Note 20).

During the year ended June 30, 2020, the Board of Trustees and management decided to cease using space it had purchased in a New York City building, obtained an appraisal to determine the fair value of the asset, and began to actively market the asset for sale. As the appraised value approximated the carrying value, management reclassified the carrying value to assets held for sale, which totaled \$21,709,233 at June 30, 2020. During 2021, based on a recent market valuation, the College took a write down of approximately \$2.2 million on the New York City property to reflect the current market value of \$19,500,000. During the year ended June 30, 2022, the College entered into a purchase agreement in June 2022 for the sale of the New York City property resulting in a write down of \$3,875,000 to reflect the sale price of \$15,625,000 after closing costs. The sale was completed on August 25, 2022.

NOTE 9 - PENSION PLANS

Defined Contribution Plans

The College has a defined contribution pension plan for all eligible employees as defined in the "Retirement Resolution." Pension obligations under the plan are funded each pay period by the College as they become due. Contributions are applied to plan accounts for each participant by Teachers Insurance and Annuity Association of America ("TIAA") as record keeper for the plan. College contributions are dependent upon employee contributions in accordance with a schedule of percentages in the plan agreement. Employee contributions are normally made on a pre-tax basis unless an after tax agreement is so authorized by the employee. The College's contributions to the plan for the years ended June 30, 2022 and 2021 totaled \$5,634,714 and \$5,543,603, respectively.

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June 30, 2022 and 2021

The College funds a pension plan for all eligible employees in the SEIU Local 200 Union by participating in the pension plan provided by the 1199 Health Care Employees Pension Fund. The College's contribution is a fixed percentage of monthly gross wages for all employees covered under the agreement. The College's contributions for the years ended June 30, 2022 and 2021 totaled \$569,768 and \$662,763, respectively.

Deferred Compensation Plans

The College has deferred compensation plans for several employees based on years of service, which provide for cash payments at the end of the employment contract which are not guaranteed. The cost of the plans is being accrued over the period of active employment from the contract date. The liability under the agreements is determined based on the contributions required by the plans. The plans require annual contributions from \$75,000 to \$85,000, ranging from one to three years and coincide with the end of the respective employee's contract. The obligation related to and fair value of the assets of these plans at June 30, 2022 and 2021 was \$330,101 and \$401,534, respectively, and is included in the accompanying consolidated statements of financial position as part of accounts payable and accrued liabilities. Total contributions to these plans for the years ended June 30, 2022 and 2021 totaled \$160,500 and \$110,000, respectively.

NOTE 10 - CHARITABLE REMAINDER TRUST

A donor has established and funded a trust under which the College serves as the custodian and trustee. Assets held in this trust are stated separately in the consolidated statements of financial position. The fair value of the assets at June 30, 2022 and 2021 totaled \$424,575 and \$554,270, respectively. Specified distributions are to be made to a designated beneficiary over the trust's term. Upon termination of the trust, the College receives the assets remaining in the trust.

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June 30, 2022 and 2021

NOTE 11 - BONDS PAYABLE, NET

Bonds payable, net consists of the following at June 30, 2022 and 2021:

June 30, 2022	Maturity Date	Interest Rate	Total	
Dutchess County Industrial Development Agency				
Series 2008-A Variable Rate Demand Bonds	July 1, 2038	0.23%	* \$ 13,825,000	A
Dutchess County Local Development Corp.				
Series 2013-A Fixed Rate Bonds	July 1, 2043	4.04%	12,225,000	C
Series 2013B-1 Revenue Bonds	July 1, 2028	0.57%	** 3,266,692	D
Series 2013B-2 Revenue Bonds	July 1, 2028	0.57%	** 4,989,175	D
Series 2013B-3 Revenue Bonds	July 1, 2035	0.57%	** 11,873,613	D
Series 2015-A Revenue Bonds	July 1, 2045	4.09%	74,915,000	E
Series 2016 Revenue Bonds	July 1, 2031	0.65%	** 9,525,000	F
Series 2018 Revenue Bonds	July 1, 2048	3.98%	35,790,000	G
Series 2022 Revenue Bonds	July 1, 2052	4.36%	<u>58,190,000</u>	H
Total principal			<u>224,599,480</u>	
Unamortized bond premium			13,312,485	
Unamortized bond issuance costs			<u>(2,648,003)</u>	
Total bonds payable, net			<u>\$ 235,263,962</u>	
June 30, 2021	Maturity Date	Interest Rate	Total	
Dutchess County Industrial Development Agency				
Series 2008-A Variable Rate Demand Bonds	July 1, 2038	0.09%	* \$ 14,405,000	A
Dutchess County Local Development Corp.				
Series 2012-A Revenue Bonds	July 1, 2021	2.43%	2,070,000	B
Series 2013-A Fixed Rate Bonds	July 1, 2043	4.04%	12,575,000	C
Series 2013B-1 Revenue Bonds	July 1, 2028	0.53%	** 3,733,354	D
Series 2013B-2 Revenue Bonds	July 1, 2028	0.53%	** 5,701,902	D
Series 2013B-3 Revenue Bonds	July 1, 2035	0.53%	** 12,555,629	D
Series 2015-A Revenue Bonds	July 1, 2045	4.09%	76,520,000	E
Series 2016 Revenue Bonds	July 1, 2031	0.61%	** 10,340,000	F
Series 2018 Revenue Bonds	July 1, 2048	3.98%	<u>35,790,000</u>	G
Total principal			173,690,885	
Unamortized bond premium			12,499,431	
Unamortized bond issuance costs			<u>(1,944,884)</u>	
Total bonds payable, net			<u>\$ 184,245,432</u>	

* The variable interest rate is the interest rate which, in the best judgment of the remarketing agent, is the lowest rate of interest which would permit the remarketing agent to sell such bonds in a secondary market at par plus accrued interest. Rates shown represent the weighted average covering the same period as the consolidated financial statements.

** The interest rate presented represents the average interest paid directly to TD Bank covering the same period as the financial statements. This rate does not include interest paid related to the interest rate swap with Morgan Stanley.

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June 30, 2022 and 2021

A. Series 2008-A

On January 1, 2008, the College entered into an agreement with the Dutchess County IDA to issue variable rate demand bonds in the amount of \$20,000,000. Proceeds were used to finance construction of additional student townhouses, parking lots and roadways on Fulton Street in Poughkeepsie, New York. Interest is reset weekly by a remarketing agent and payable monthly. Principal payments will be made annually through July 1, 2038 based upon a predetermined schedule. The initial principal payment was \$380,000 and gradually increases to \$1,065,000 in the final year. The Series 2008-A bonds are secured by a letter of credit issued by TD Bank, N.A. that expires in January 2025. The College's obligation to the letter of credit provider is an unsecured general obligation of the College with a springing mortgage on certain College property upon a default under the bank agreement. The Bonds contain certain financial covenants including an annual liquidity covenant defined as unrestricted cash and investments to long-term debt of not less than 0.45:1.00 which expires upon defeasance of the 2013B Bonds, a debt service coverage covenant of 1.00:1.00 and an additional bonds test which expire upon defeasance of the Series 2013-A Bonds.

B. Series 2012-A

On May 17, 2012, the College entered into an agreement with the Dutchess County Local Development Corporation to issue fixed rate serial bonds in the par amount of \$13,420,000. The College also recorded a premium amount on the bond of \$1,995,962. Proceeds were used to refund the Series 2003 bonds issued by the Dutchess County Industrial Development Agency. The Series 2003 bonds were issued to refund the Series 1990 and 1992 bonds issued by the Dormitory Authority of the State of New York. Interest is payable semi-annually based on predetermined interest rates starting at 4.0% in the initial year and increasing to 5.0% in 2017. The Bonds are unsecured general obligations of the College. Financial covenants include a debt service coverage ratio of 1.00:1.00 and an additional bonds test. The last principal payment of \$2,070,000 was made on July 1, 2021. As of June 30, 2022, this series has been extinguished.

C. Series 2013-A

On March 28, 2013, the College entered into an agreement with the Dutchess County Local Development Corporation to issue fixed rate serial and term bonds in the par amount of \$14,710,000. The College also recorded a premium amount on the bond of \$552,546. Proceeds were used to finance construction of multi-purpose academic building in Poughkeepsie, New York. Interest is payable semi-annually based on predetermined interest rates starting at 2.0% in the initial year and increasing to 5.0% in 2033. Principal payments will be made annually through July 1, 2043 based upon a predetermined schedule ranging from \$280,000 to \$835,000. The Bonds are unsecured general obligations of the College. Financial covenants include a debt service coverage ratio of 1.00:1.00 and an additional bonds test.

D. Series 2013-B

On September 12, 2013, the College refinanced the Series 1998-A, 1999-A, and 2005-A bonds totaling \$33,045,000 from letter of credit enhanced variable rate demand bonds to variable rate revenue bonds, whereby TD Bank (the "Purchaser") became the sole holder of these bonds.

Proceeds from the Series 2013B-1 bonds of \$6,505,000 were used primarily to refund the Dutchess County IDA Series 1998-A bonds which were previously used for the construction of the West Cedar student housing facility. Proceeds from the Series 2013B-2 bonds of \$9,935,000 were used primarily to refund the Dutchess County IDA Series 1999-A bonds which were previously used for the construction of the library facility and humanities building. Proceeds from the Series 2013B-3 bonds of \$16,605,000 were used primarily to refund the Dutchess County IDA 2005-A bonds which were previously used for the construction of the Upper Fulton Street student housing facility.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

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The Purchaser can tender the 2013-B Bonds to the College for purchase on September 12, 2023 provided that it has provided at least 120 days' notice to the College. The 2013-B Bonds are secured by a Bond Purchase and Loan Agreement by and between the Issuer, the Purchaser and the College which provides for an unconditional College obligation to make debt service payments. The 2013-B Bonds also contain certain financial covenants including an annual liquidity covenant defined as unrestricted (i.e. net assets without donor restrictions) and temporarily restricted (i.e. net assets with donor restricted less those to be held in perpetuity) liquid assets to long-term debt, of 0.45:1.00 and an additional bonds test of maximum annual debt service on pro-forma debt of less than 10% of the College's unrestricted (i.e. net assets without donor restrictions) operating revenues.

The Series 2013-B bonds are variable rate bonds with monthly interest that resets as a percentage of LIBOR plus a credit spread. Both interest and principal are payable monthly; principal payments will be made monthly through July 1, 2028 for the Series 2013B-1 and 2013B-2 bonds and through July 1, 2035 for the Series 2013B-3 bonds, based on a predetermined schedule ranging from \$1,274,390 to \$2,352,598.

E. Series 2015-A

On June 25, 2015, the College entered into an agreement with the Dutchess County Local Development Corporation to issue fixed rate serial and term bonds in the par amount of \$80,885,000. The College also recorded a premium amount on the bond of \$9,672,609. Proceeds were used to finance construction of the Science and Allied Health Building and Phase I of the North Campus student housing facility in Poughkeepsie, New York. Interest is payable semi-annually based on a coupon rate of 5.0%. Principal payments will be made annually through July 1, 2045 based upon a predetermined schedule ranging from \$1,385,000 to \$5,170,000. The Bonds are unsecured general obligations of the College. Financial covenants include a debt service coverage ratio of 1.00:1.00 and an additional bonds test which expire upon defeasance of the Series 2013-A Bonds.

F. Series 2016

In 2016, the College refinanced the Series 2000-A bonds totaling \$13,795,000 from letter of credit enhanced variable rate demand bonds to variable rate revenue bonds, whereby TD Bank, N.A. became the sole holder of these bonds until they mature in 2031; the bank does not have a put option prior to maturity. The Series 2016 Bonds are variable rate bonds with monthly interest that re-sets as a percentage of LIBOR plus a credit spread. Principal payments will be made annually through July 1, 2031, based on a predetermined schedule ranging from \$140,000 to \$1,075,000. The Bonds also contain certain financial covenants including an annual liquidity covenant defined as unrestricted cash and investments to long-term debt of not less than 0.45:1.00 which expires upon defeasance of the 2013B Bonds, a debt service coverage covenant of 1.00:1.00 and an additional bonds test which expire upon defeasance of the Series 2013-A Bonds.

G. Series 2018

On October 4, 2018, the College entered into an agreement with the Dutchess County Local Development Corporation to issue fixed rate serial and term bonds in the par amount of \$35,790,000. The College also recorded a premium amount on the bond of \$4,747,062. Proceeds were used to finance construction on the Steel Plant Studios and McCann Fitness Center Building, both located in Poughkeepsie, New York. Interest is payable semi-annually based on a coupon rate of 5.0%. Principal payments, starting on July 1, 2022, will be made annually through July 1, 2048 based on a predetermined schedule ranging from \$640,000 to \$2,355,000. The Bonds are unsecured general obligations of the College. Financial covenants include a debt service coverage ratio of 1.00:1.00 and an additional bonds test which expire upon defeasance of the Series 2013-A Bonds.

Marist College and Affiliates

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June 30, 2022 and 2021

H. Series 2022

On May 10, 2022, the College entered into an agreement with the Dutchess County Local Development Corporation to issue fixed rate serial and term bonds in the par amount of \$58,190,000. The College also recorded a premium amount on the bond of \$1,601,579. Proceeds were used to finance construction on the Dyson Center building, located in Poughkeepsie, New York. Interest is payable semi-annually based on a coupon rate of 4.0%, starting in 2044 and 5.0%, starting in 2050. Principal payments, starting on July 1, 2044, will be made annually through July 1, 2052, based on a predetermined schedule ranging from \$430,000 to \$10,430,000. The Bonds are unsecured general obligations of the College. Financial covenants include a debt service coverage ratio of 1.00:1.00 and an additional bonds test which expire upon defeasance of the Series 2013-A Bonds.

For the years ended June 30, 2022 and 2021, interest expense related to long-term debt totaled \$6,994,898 and \$6,929,032, respectively.

The College is in compliance with all required financial loan covenants at June 30, 2022 and 2021.

At June 30, 2022, aggregate principal maturities of long-term debt for each of the next five years and in total thereafter are as follows:

Fiscal Year Ending:

2023	\$	6,065,617
2024		6,311,100
2025		6,587,813
2026		6,856,408
2027		7,143,176
Thereafter		<u>191,635,366</u>
		224,599,480
Plus: unamortized bond premium		13,312,485
Less: unamortized bond issuance costs		<u>(2,648,003)</u>
Total		<u>\$ 235,263,962</u>

Bond issuance costs consist of the following at June 30, 2022 and 2021:

	2022	2021
Bond issuance costs	\$ 3,758,751	\$ 2,930,774
Less: accumulated amortization	<u>(1,110,748)</u>	<u>(985,890)</u>
Bond issuance costs, net	<u>\$ 2,648,003</u>	<u>\$ 1,944,884</u>

Amortization expense for the years ended June 30, 2022 and 2021 amounted to \$124,858 and \$122,902, respectively.

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June 30, 2022 and 2021

NOTE 12 - NOTE PAYABLE

On January 1, 2018, the College entered into a Change of Control Agreement (the "Agreement") with the Society of Sacred Heart United States-Canada Province, Inc. (the "Society") for the Farm. As a condition of the Agreement, the College assumed a note and mortgage from the Society in the amount of \$480,000. The Society agreed to forgive the note on a straight-line basis annually over ten years provided that the College continues to operate the Farm for agricultural and educational purposes. For the years ended June 30, 2022 and 2021, no amounts were forgiven by the Society. The balance on the note and mortgage is \$384,000 at June 30, 2022 and 2021.

NOTE 13 - INTEREST RATE SWAP OBLIGATION

In order to mitigate the College's interest rate exposure on variable rate debt obligations, the College entered into an interest rate swap agreement with Morgan Stanley Capital Services, Inc. (the "Counterparty"). The notional principal amount of the swap was \$30,510,000 and \$33,015,000 at June 30, 2022 and 2021, respectively. The swap agreement matures on July 1, 2035. Under the terms of the agreement, the Counterparty will pay the College a variable interest rate at 68% of LIBOR (2.29% and 0.10% at June 30, 2022 and 2021, respectively) while the College is obligated to pay the Counterparty a fixed rate of 3.42%.

The fair value of this obligation as of June 30, 2022 and 2021 totaled \$1,991,467 and \$4,839,276, respectively, and is categorized as Level 2 within the fair value hierarchy. The change in the fair value of this obligation totals \$2,847,809 and \$1,967,070 for the years ended June 30, 2022 and 2021, respectively, and is included in the accompanying consolidated statements of activities as change in fair value of interest rate swap obligation.

Additional interest paid by the College related to the swap agreement amounted to approximately \$928,726 and \$1,081,447 for the years ended June 30, 2022 and 2021, respectively.

Under the terms of the agreement, cash serves as collateral when the fair value of the swap liability exceeds a threshold of \$10 million. The cash is restricted as to withdrawal or use and would be held in custody by the Counterparty.

The swap agreement contains provisions that require the College to meet certain financial covenants. The College was in compliance with these covenants at June 30, 2022 and 2021. Had the College not been in compliance, an additional termination event could occur and the Counterparty has the right to early terminate the agreement and the College could be responsible for a settlement amount based on market quotation.

NOTE 14 - POST-RETIREMENT HEALTH CARE BENEFITS

The College sponsors post-retirement medical benefits for full-time employees and their spouses who satisfy pre-defined prior coverage, age, and years of service conditions. The benefit is offered in the form of annual payments from the College to a health reimbursement account ("HRA") set up in the retiree or spouse's name, which can be used to purchase insurance coverage through a private insurance exchange that the College has engaged to coordinate retirees' access to private insurance plans. The amount of the annual HRA contribution is graduated based on the retirees' prior years of active service with the College.

The College offers post-retirement dental benefits to a small group of retirees electing dental but not medical coverage.

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June 30, 2022 and 2021

The College also offers life insurance benefits for a group of retirees, whereby retirees were eligible for a \$5,000 life insurance benefit from the College if their date of retirement was before January 1, 2019 and they did not previously decline life insurance coverage. Active employees retiring on or after January 1, 2019 are not eligible for post-employment life insurance benefits.

The following table provides a reconciliation of the changes in the plan's benefit obligations and fair value of assets for the years ended June 30, 2022 and 2021:

	2022	2021
Reconciliation of benefit obligation:		
Obligation at beginning of year	\$ 9,627,527	\$ 10,949,553
Service cost, including expenses	286,037	344,604
Interest cost	236,587	232,938
Plan participants' contributions	1,803	1,819
Actuarial gain	(2,254,606)	(1,510,717)
Benefits payments and expected expenses	(430,013)	(390,670)
Medicare Part D reimbursements	-	-
	7,467,335	9,627,527
Reconciliation of fair value of plan assets:		
Fair value of plan assets at beginning of year	-	-
Employer contributions	428,210	388,851
Plan participants' contributions	1,803	1,819
Benefit payments and actual expenses	(430,013)	(390,670)
Medicare Part D reimbursements	-	-
	-	-
Fair value of plan assets at end of year	-	-
Funded status at end of year	\$ 7,467,335	\$ 9,627,527

The amounts recognized in net assets without donor restrictions on the consolidated statements of financial position at June 30, 2022 and 2021, consisted of:

	2022	2021
Unamortized prior service credit	\$ (549,249)	\$ (559,755)
Unamortized actuarial net gain	(4,512,009)	(2,375,368)
	\$ (5,061,258)	\$ (2,935,123)
Total	\$ (5,061,258)	\$ (2,935,123)

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

Components of net periodic cost on the consolidated statements of activities for the years ended June 30, 2022 and 2021 consist of the following:

	2022	2021
Net periodic benefit cost:		
Service cost	\$ 286,037	\$ 344,604
Interest cost	236,587	232,938
Amortization of prior service credit	(10,506)	(15,993)
Amortization of net gain	(117,965)	(69,956)
Net periodic postretirement benefit cost	\$ 394,153	\$ 491,593

Amounts recognized in net assets without donor restrictions as of June 30, 2022 and 2021 are as follows:

	2022	2021
Actuarial gain	\$ (2,254,606)	\$ (1,510,717)
Amortization of prior service credit	10,506	15,993
Amortization of net gain	117,965	69,956
Total other amounts recognized in net assets without donor restrictions	\$ (2,126,135)	\$ (1,424,768)

The expected effect in net assets without donor restrictions of the estimated transition obligation, prior service cost, and net gain for the plan that will be recognized as components of net periodic benefit cost for the year ended June 30, 2022 are \$0, \$10,506, and \$117,965, respectively.

Weighted average assumptions as of June 30th (measurement date):

	2022	2021
Year-end benefit obligation		
Discount rate	4.38%	2.62%
Net periodic benefit cost		
Discount rate	2.62%	2.42%
Expected return on plan assets	N/A	N/A

As of June 30, 2022, the discount rate was updated from 2.62% to 4.38% based on an analysis of the Financial Times Stock Exchange ("FTSE") Pension Discount Curve and the Plan's expected future cash flows. The increase in the discount rate is consistent with bond yields experienced throughout the market over the 12-month period ending June 30, 2022.

Due to a plan amendment in fiscal year 2016, valuation eliminates all future medical and prescription drug trend increases as capped annual employer contributions are now provided to plan participants. Therefore, there are no assumed future medical and prescription drug trend rates to disclose.

The College's post-retirement benefit plan prescription drug coverage is at least actuarially equivalent to the new Medicare coverage. The disclosure reflects, as of June 30, 2022 the subsidy payments from Medicare that commenced in 2007. The value of the subsidy is reflected as an actuarial gain and reduces the plan's accumulated post-retirement benefit obligation, service cost and the net periodic post-retirement benefit cost.

Marist College and Affiliates

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

The following schedule summarizes the benefits to be paid by the plan in each of the next five years along with the aggregate to be paid for the five years thereafter:

<u>Fiscal Year Ending June 30:</u>	<u>Net Benefits</u>
2023	\$ 443,256
2024	449,001
2025	455,543
2026	461,546
2027	467,117
2028 through 2032	<u>2,441,775</u>
 Total	 <u>\$ 4,718,238</u>

NOTE 15 - FAIR VALUE MEASUREMENTS

Assets and liabilities measured at fair value on a recurring basis at June 30, 2022 are as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total Fair Value</u>
Assets				
Short-term investments:				
Cash and cash equivalents	\$ 5,643,889	\$ -	\$ -	\$ 5,643,889
Fixed income securities	<u>13,102,077</u>	<u>-</u>	<u>-</u>	<u>13,102,077</u>
Total short-term investments	18,745,966	-	-	18,745,966
Assets held in charitable remainder trusts:				
Cash equivalents, fixed income securities and equities	-	424,575	-	424,575
Pooled endowment investments at fair value:				
Cash and cash equivalents	22,269,194	-	-	22,269,194
Fixed income securities	15,979,791	-	-	15,979,791
Domestic equity securities	5,983,705	-	-	5,983,705
International equity securities	<u>14,258,868</u>	<u>-</u>	<u>-</u>	<u>14,258,868</u>
Total pooled investments at fair value	58,491,558	-	-	58,491,558
Total investments at NAV				307,987,502
Investments made in advance				<u>11,255,985</u>
Total pooled endowment investments				377,735,045
Other investments:				
Domestic equity securities	278,297	-	-	278,297
Investment in TIAA annuities and mutual funds	<u>-</u>	<u>75,101</u>	<u>-</u>	<u>75,101</u>
Total assets	<u>\$ 77,515,821</u>	<u>\$ 499,676</u>	<u>\$ -</u>	<u>\$ 397,258,984</u>
Liabilities				
Interest rate swap obligation	<u>\$ -</u>	<u>\$ 1,991,467</u>	<u>\$ -</u>	<u>\$ 1,991,467</u>

Marist College and Affiliates

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

Assets and liabilities measured at fair value on a recurring basis at June 30, 2021 were as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total Fair Value</u>
Assets				
Short-term investments:				
Cash and cash equivalents	\$ 4,137,355	\$ -	\$ -	\$ 4,137,355
Fixed income securities	12,518,240	-	-	12,518,240
Total short-term investments	16,655,595	-	-	16,655,595
Assets held in charitable remainder trusts:				
Cash equivalents, fixed income securities and equities	-	554,270	-	554,270
Pooled endowment investments at fair value:				
Cash and cash equivalents	29,212,170	-	-	29,212,170
Fixed income securities	23,673,423	-	-	23,673,423
Domestic equity securities	12,526,591	-	-	12,526,591
International equity securities	28,661,837	-	-	28,661,837
Total pooled investments at fair value	94,074,021	-	-	94,074,021
Total investments at NAV				311,609,532
Investments made in advance				10,250,000
Total pooled endowment investments				415,933,553
Other investments:				
Domestic equity securities	292,321	-	-	292,321
Investment in TIAA annuities and mutual funds	-	231,534	-	231,534
Total assets	<u>\$ 111,021,937</u>	<u>\$ 785,804</u>	<u>\$ -</u>	<u>\$ 433,667,273</u>
Liabilities				
Interest rate swap obligation	<u>\$ -</u>	<u>\$ 4,839,276</u>	<u>\$ -</u>	<u>\$ 4,839,276</u>

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The College uses the NAV to determine the fair value of all the underlying investments which (a) do not have a readily determinable fair value and (b) prepare their consolidated financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company. The following tables list investments by major category as of June 30, 2022 and 2021:

2022							
Fund Strategy	Number of Funds	NAV	Remaining Life	\$ Amount of Unfunded Commitments	Timing to Draw Down Commitments	Notice Required	Lock-up and Redemption Terms
Commingled funds	28	\$162,031,924	N/A	None	N/A	1 - 60 days	Redemptions range from daily to annually
Multi-Strategy Hedge funds	23	71,597,755	N/A	None	N/A	2 - 126 days	Redemptions range from daily to triennially; 8 funds have a quarterly gate of 25%, 7 funds have quarterly liquidity, 2 funds have annual liquidity, 1 fund has biannual liquidity, 1 fund has triennial liquidity
Private equity	28	74,357,823	3 - 15 years	\$ 43,813,620	N/A	N/A	N/A
Total	<u>79</u>	<u>\$307,987,502</u>		<u>\$ 43,813,620</u>			
2021							
Fund Strategy	Number of Funds	NAV	Remaining Life	\$ Amount of Unfunded Commitments	Timing to Draw Down Commitments	Notice Required	Lock-up and Redemption Terms
Commingled funds	22	\$177,704,709	N/A	None	N/A	1 - 60 days	Redemptions range from daily to annually
Multi-Strategy Hedge funds	25	70,377,444	N/A	None	N/A	2 - 126 days	Redemptions range from daily to triennially; 8 funds have a quarterly gate of 25%, 3 funds have annual liquidity, 1 fund has biannual liquidity, 1 fund has triennial liquidity
Private equity	25	63,527,379	3 - 15 years	\$ 31,370,144	N/A	N/A	N/A
Total	<u>72</u>	<u>\$311,609,532</u>		<u>\$ 31,370,144</u>			

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

NOTE 16 - NET ASSETS

Net assets consist of the following at June 30, 2022 and 2021:

	2022	2021
Without donor restrictions:		
For general operations	\$ 319,377,319	\$ 304,506,176
Designated for quasi-endowment	294,982,311	324,824,627
Total net assets without donor restrictions	614,359,630	629,330,803
With donor restrictions:		
Instruction, research and divisional support	4,870,896	4,190,360
Building and construction activities	15,814,585	16,616,183
Scholarship and endowment	40,470,907	50,709,709
Endowment funds held in perpetuity	42,571,604	41,148,102
Total net assets with donor restrictions	103,727,992	112,664,354
Total net assets	\$ 718,087,622	\$ 741,995,157

NOTE 17 - ENDOWMENT

The College's endowment consists of both donor-restricted endowment funds established for a variety of purposes and funds designated by the College's Board of Trustees to function as quasi-endowments. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

On September 17, 2010, New York State passed the New York State Prudent Management of Institutional Funds Act ("NYPMIFA"), its version of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA"). All not-for-profit organizations formed in New York must apply this law. The College classifies donor-restricted endowment funds as net assets with donor restrictions, unless otherwise stipulated by the donor as follows: (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment; and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the funds.

From time to time, the fair value of assets associated with an individual donor-restricted endowment fund may fall below the fund's historic dollar value. Under NYPMIFA, the College may spend below the historical dollar value of its endowment funds, if determined to be prudent, unless specific donors have stipulated to the contrary. The College has received instructions from donors, who have contributed \$405,758 and \$397,558 in donor-restricted contributions (with a fair value of \$645,690 and \$733,661 as of June 30, 2022 and 2021, respectively), for which the College must maintain the historical dollar value of these funds. At June 30, 2022, the College had certain underwater endowment funds with original gift amounts totaling \$798,955 that were valued at \$742,120. The College had no such underwater endowments at June 30, 2021.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

The investment objectives for the College's endowment are to preserve the principal value of those funds, in both absolute as well as real terms, and to maximize, over the long term, the total rate of return earned without assuming an unreasonable degree of risk. In connection with these investment objectives, the Board of Trustees has adopted a spending policy. The amount available for spending is determined annually by applying a rate of 5% to the average fair value of the endowment for the preceding three fiscal years.

The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions held in perpetuity are classified as net assets with donor restrictions until such amounts are appropriated for expenditure by the College's Board of Trustees in a manner consistent with the standard of prudence prescribed by NYPMIFA. In accordance with NYPMIFA, the College considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the endowment fund;
- (2) The purposes of the College and its donor-restricted endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation and deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the College;
- (7) The investment policies of the College; and
- (8) Where appropriate, alternatives to spending from the donor-restricted endowment fund and the possible effects on the College.

The table which follows presents information with respect to the College's endowment, inclusive of pledges of \$557,263, as of June 30, 2022:

	Net Assets Without Donor Restriction	Net Assets With Donor Restriction			Total Funds as of June 30, 2022
		Original Gift	Accumulated Gains (Losses)	Total	
Board-designated endowment funds	\$ 294,982,311	\$ -	\$ -	\$ -	\$ 294,982,311
Donor-restricted endowment funds					
Underwater endowment funds	-	798,955	(56,835)	742,120	742,120
Other endowment funds	-	41,772,649	40,527,742	82,300,391	82,300,391
	-	42,571,604	40,470,907	83,042,511	83,042,511
Total endowment funds	\$ 294,982,311	\$ 42,571,604	\$ 40,470,907	\$ 83,042,511	\$ 378,024,822

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The table which follows presents information with respect to the College's endowment, inclusive of pledges of \$1,202,390, as of June 30, 2021:

	Net Assets Without Donor Restriction	Net Assets With Donor Restriction			Total Funds as of June 30, 2021
		Original Gift	Accumulated Gains	Total	
Board-designated endowment funds	\$ 324,824,627	\$ -	\$ -	\$ -	\$ 324,824,627
Donor-restricted endowment funds	-	-	-	-	-
Underwater endowment funds	-	-	-	-	-
Other endowment funds	-	41,148,102	50,709,709	91,857,811	91,857,811
	-	41,148,102	50,709,709	91,857,811	91,857,811
Total endowment funds	\$ 324,824,627	\$ 41,148,102	\$ 50,709,709	\$ 91,857,811	\$ 416,682,438

Changes in endowment net assets for the year ended June 30, 2022 are as follows:

	Net Assets Without Donor Restriction	Net Assets With Donor Restriction			Total Funds as of June 30, 2022
		Original Gift	Accumulated Gains	Total	
Endowment net assets, beginning of year	\$ 324,824,627	\$ 41,148,102	\$ 50,709,709	\$ 91,857,811	\$ 416,682,438
Transfer to board-designated endowment	547,711	-	-	-	547,711
Net investment return	(29,963,323)	(2,662)	(8,448,903)	(8,451,565)	(38,414,888)
Payment to beneficiaries	-	-	(71,194)	(71,194)	(71,194)
Contributions	137,150	1,404,991	-	1,404,991	1,542,141
Change in donor designation/transfers	-	21,173	-	21,173	21,173
Awards made	(563,854)	-	(1,718,705)	(1,718,705)	(2,282,559)
Endowment net assets, end of year	\$ 294,982,311	\$ 42,571,604	\$ 40,470,907	\$ 83,042,511	\$ 378,024,822

Changes in endowment net assets for the year ended June 30, 2021 are as follows:

	Net Assets Without Donor Restriction	Net Assets With Donor Restriction			Total Funds as of June 30, 2021
		Original Gift	Accumulated Gains	Total	
Endowment net assets, beginning of year	\$ 243,732,835	\$ 39,655,850	\$ 29,496,848	\$ 69,152,698	\$ 312,885,533
Transfer to board-designated endowment	591,034	-	-	-	591,034
Net investment return	80,931,833	4,809	22,587,571	22,592,380	103,524,213
Payment to beneficiaries	-	-	(69,245)	(69,245)	(69,245)
Contributions	102,200	1,157,137	15,718	1,172,855	1,275,055
Change in donor designation/transfers	-	330,306	65,564	395,870	395,870
Awards made	(533,275)	-	(1,386,747)	(1,386,747)	(1,920,022)
Endowment net assets, end of year	\$ 324,824,627	\$ 41,148,102	\$ 50,709,709	\$ 91,857,811	\$ 416,682,438

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June 30, 2022 and 2021

NOTE 18 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets released from donor restrictions due to the passage of time and/or satisfying the restricted purposes specified by the donors are as follows:

	<u>2022</u>	<u>2021</u>
Capital projects	\$ 633,894	\$ 487,857
Scholarships	1,341,510	1,401,877
Instruction, research and divisional support	<u>1,082,708</u>	<u>978,375</u>
 Total	 <u>\$ 3,058,112</u>	 <u>\$ 2,868,109</u>

NOTE 19 - TUITION, FEES, ROOM AND BOARD, NET

The College has various revenue streams that revolve primarily around student enrollment and instruction. Revenue is generated mainly through tuition, housing, meals and various fees associated with enrollment in the College. Generally, enrollment and instructional services are billed prior to when a course or term begins and due within thirty days of the bill date. Other fee revenue is recognized when the fee is charged to the student which coincides with the completion of the specific performance obligation to the student.

In the following table, revenue is disaggregated by type of service provided:

<u>For the Year Ended June 30, 2022</u>	<u>Tuition and Fees</u>	<u>Room</u>	<u>Board</u>	<u>Total</u>
Revenues	\$ 235,496,723	\$ 41,021,695	\$ 11,948,660	\$ 288,467,078
Less: student aid	<u>(93,117,226)</u>	<u>(1,052,272)</u>	<u>(439,333)</u>	<u>(94,608,831)</u>
 Net	 <u>\$ 142,379,497</u>	 <u>\$ 39,969,423</u>	 <u>\$ 11,509,327</u>	 <u>\$ 193,858,247</u>
 <u>For the Year Ended June 30, 2021</u>	 <u>Tuition and Fees</u>	 <u>Room</u>	 <u>Board</u>	 <u>Total</u>
Revenues	\$ 227,543,197	\$ 37,054,224	\$ 8,071,230	\$ 272,668,651
Less: student aid	<u>(86,380,337)</u>	<u>(908,182)</u>	<u>(329,085)</u>	<u>(87,617,604)</u>
 Net	 <u>\$ 141,162,860</u>	 <u>\$ 36,146,042</u>	 <u>\$ 7,742,145</u>	 <u>\$ 185,051,047</u>

The College has taken a portfolio approach in determining whether student aid should apply across tuition and fees, room, and board. In general, the College awards student aid factoring in the total cost of attendance including tuition, fees, room and board and the students' expected ability to contribute towards such charges. Unless specifically earmarked, the College first applies student aid to tuition and fees charges. Any remaining student aid is applied to room and board. Accordingly, student aid has been applied against all student revenues.

For the year ended June 30, 2022, and 2021, the College recognized revenue of \$9,415,305 and \$9,044,121, respectively, from amounts that were included in deferred revenue at the beginning of the fiscal year. At June 30, 2022, deferred revenue totaled \$9,101,018. Performance obligations related to \$9,087,505 of this balance are expected to be met in one year.

Marist College and Affiliates

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

NOTE 20 - FUNCTIONAL TO NATURAL EXPENSES

	2022								
	Instruction	Research	Public Service	Academic Support	Student Services	Institutional Support	Scholarships and Fellowships	Auxiliary	Total
Salaries and wages	\$ 41,074,340	\$ 132,085	\$ 15,897	\$ 7,844,168	\$ 16,706,433	\$ 9,821,755	\$ -	\$ 6,790,917	\$ 82,385,595
Employee benefits	14,394,093	32,833	303	3,321,060	6,517,813	4,373,970	-	3,498,447	32,138,519
Scholarships and fellowships	-	-	-	-	-	-	5,064,341	-	5,064,341
Travel	360,238	6,619	-	121,370	2,811,611	84,013	-	5,143	3,388,994
Supplies	3,283,549	2,555	-	2,038,651	2,871,364	1,103,411	-	1,108,665	10,408,195
Utilities	1,105,935	-	-	253,125	541,137	107,615	-	2,477,979	4,485,791
Other contractual services	3,958,554	5,729	333,925	1,473,128	6,921,091	3,087,872	-	11,492,607	27,272,906
Depreciation	5,412,872	5,591	-	1,831,586	2,872,335	846,384	-	8,355,262	19,324,030
Interest	2,491,790	-	-	152,881	1,117,447	42,844	-	3,244,389	7,049,351
Other	6,342,921	59,776	56,771	525,731	1,729,034	644,592	-	1,863,642	11,222,467
Total expenses	\$ 78,424,292	\$ 245,188	\$ 406,896	\$ 17,561,700	\$ 42,088,265	\$ 20,112,456	\$ 5,064,341	\$ 38,837,051	\$ 202,740,189

	2021								
	Instruction	Research	Public Service	Academic Support	Student Services	Institutional Support	Scholarships and Fellowships	Auxiliary	Total
Salaries and wages	\$ 40,010,661	\$ 85,168	\$ 39,697	\$ 7,386,905	\$ 15,894,743	\$ 9,341,291	\$ -	\$ 6,381,002	\$ 79,139,467
Employee benefits	15,319,828	17,574	837	3,462,492	7,128,231	3,988,709	-	3,947,677	33,865,348
Scholarships and fellowships	-	-	-	-	-	-	2,418,943	-	2,418,943
Travel	34,296	-	-	1,169	650,415	17,559	-	7,517	710,956
Supplies	2,585,492	6,804	585	1,916,310	2,337,539	758,431	-	871,089	8,476,250
Utilities	872,171	-	-	201,050	451,278	58,641	-	1,968,193	3,551,333
Other contractual services	3,078,307	-	430,288	1,016,549	5,548,028	2,273,193	-	11,169,119	23,515,484
Depreciation	5,772,501	11,758	-	1,792,183	2,657,045	760,923	-	8,748,651	19,743,061
Interest	2,186,806	-	-	183,702	1,130,524	33,516	-	3,415,269	6,949,817
Other	1,525,503	27,605	38,285	431,040	927,493	774,050	-	1,872,504	5,596,480
Total expenses	\$ 71,385,565	\$ 148,909	\$ 509,692	\$ 16,391,400	\$ 36,725,296	\$ 18,006,313	\$ 2,418,943	\$ 38,381,021	\$ 183,967,139

Allocations

In the above analysis, the costs of operation and maintenance of plant, information technology, depreciation, interest expense, post-retirement costs, medical plan costs and insurance have been allocated across all functional expense categories to reflect the full cost of those activities. Costs are allocated using the following methods:

- Expenses for the administration, supervision, operation, maintenance, preservation, and protection of the institution's physical plant are allocated based on square footage.
- Depreciation expenses for buildings are allocated based on the square footage used to support each function. Depreciation on equipment is allocated to other functions based on the original purchase and usage of the equipment. These allocations are based on information obtained through a periodic inventory of space and usage.
- Interest expense on capital debt is allocated based on usage of debt-financed space.
- Post-retirement periodic pension costs are allocated based on participants enrolled in the medical plan within each function.
- Information technology costs which support the institution, including enterprise computing, systems and technology, telecom and network, digital publication center and postal services are allocated to other functions based on total labor costs by function.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

- The College has a self-insured hospitalization and medical coverage program for its employees. An estimation of annual plan costs is calculated each year, and are expensed throughout the year through the payroll labor distribution system. At year end, a medical liability analysis is performed, and additional or reduction of expense is allocated across functions based on medical participants currently in each function.
- The College's insurance costs, including general liability, property, professional liability, automobile and crime policies are allocated across functions based on square footage. Workers' compensation insurance costs are allocated based on total labor distribution per function.

NOTE 21 - DEVELOPMENT EXPENSES

The College incurred expenses amounting to \$1,441,242 and \$1,413,239 related to development and fundraising for the years ended June 30, 2022 and 2021, respectively. Such amounts are included in institutional support on the accompanying consolidated statements of activities.

NOTE 22 - SELF-INSURED MEDICAL BENEFITS

The College has a self-insured hospitalization and medical coverage program for its employees. The College is limiting its losses through the use of stop-loss policies through reinsurers. Specific individual family losses for claims are limited to \$200,000 per plan year, respectively. Healthcare costs of \$12,555,557 and \$13,306,162 are included in the accompanying consolidated statements of activities for the years ended June 30, 2022 and 2021, respectively. The amount reserved for claims incurred at June 30, 2022 and 2021 totals \$2,194,852 and \$1,817,613, respectively, and is included in accounts payable and accrued liabilities in the accompanying consolidated statements of financial position. Management believes they have adequately provided for all claims incurred in the accompanying consolidated financial statements, however, since the accrued liability is based on estimates, the College's ultimate liability may exceed or be less than the amounts accrued. The methods of making such estimates and establishing the accrual are reviewed continually and any resulting adjustments are reflected in change in net assets for the current year.

NOTE 23 - RELATED PARTY TRANSACTIONS

The College has a written conflict of interest policy that requires, among other things, that no member of the Board can participate in any decision in which he or she (or an immediate family member) has a material financial interest. Each trustee is required to certify compliance with the conflict of interest policy on an annual basis and indicate whether the College does business with an entity in which the trustee has a material financial interest. When such relationships exist, measures are taken to mitigate any actual or perceived conflict, including requiring such transactions to be conducted at arm's length, for good and sufficient consideration, based on terms that are fair and reasonable to and in the best interest of the College, and in accordance with relevant conflict of interest laws.

Unconditional promises to give include approximately \$1.7 million and \$2.3 million due from Board members and entities related to Board members for the years ended June 30, 2022 and 2021, respectively. Additionally, the College had approximately \$302,000 and \$71,000, due from employees as of June 30, 2022 and 2021, respectively. The College had no other material related party transactions during the years ended June 30, 2022 and 2021.

Marist College and Affiliates

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

NOTE 24 - COMMITMENTS, CONTINGENCIES AND LEASES

The College is subject to various litigation incidental to its business activities. Management and its counsel believe that existing insurance policies are sufficient and that pending litigation will not have a material adverse effect on the College's financial position, operations and cash flows.

The College is a member of the New York College & University Risk Management Group Trust. The Trust was created for the purpose of providing and securing workers compensation insurance for its members. There is a statutory requirement that each member be jointly and severally liable with all other members for the compensation and medical liability accruing during its participation in the Group Trust. Such liability shall survive the member's termination from the Group or active participation in the program. As of June 30, 2022 and 2021, the College believes there is no exposure for future liabilities.

In addition to the benefits described in Note 9 above, the College has employment agreements in place that extend through fiscal 2025.

The future commitments for employment agreements are as follows:

Fiscal Year Ending:

2023	\$ 1,671,534
2024	801,855
2025	<u>154,500</u>
Total	<u>\$ 2,627,889</u>

The College has multiple leases for residential and classroom space in Florence, Italy for its international program. Leases expiring through August 2023.

Additionally, the College leases automobiles, copier equipment, and other equipment under finance and operating leases with terms ranging from three to five years.

The College assesses contracts at inception to determine whether an arrangement includes a lease, which conveys the College's right to control the use of an identified asset for a period of time in exchange for consideration. The College has several non-cancelable operating leases for building space used in the delivery of College programs and the operation of the College bookstore, for which a ROU asset and a lease liability are recorded in the accompanying 2022 consolidated statement of financial position. The College measures its lease assets and liabilities using a risk-free rate of return selected based on the term lease. The College considered the likelihood of exercising renewal or termination terms in measuring its ROU assets and lease liabilities. The College's lease payments include both fixed and variable payments. Variable payments are based on indices specified in the leases. The leases contain no termination options or residual value guarantees.

The College has elected the practical expedient to forgo applying the recognition requirements in ASC 842 to short-term leases. The College has short-term leases for a vehicle and copiers, which are expensed as paid. The College has finance leases for computer equipment.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

The components of lease cost for the year ended June 30, are as follows:

	2022	2021
Operating lease cost	\$ 1,729,795	\$ 1,349,185
Short-term lease cost	-	2,750,000
Finance lease cost:		
Amortization of ROU assets	-	76,519
Interest on lease liabilities	37,439	65,861
Variable lease cost	-	7,219
Total lease cost	\$ 1,767,234	\$ 4,248,784

The maturity of the lease liability as of June 30, 2022 is as follows:

Fiscal Year Ending:	Finance Leases	Operating Leases
2023	\$ 438,321	\$ 975,130
2024	178,118	512,313
2025	101,899	219,400
2026	101,899	27,093
Total lease liability, gross	820,237	1,733,936
Less: amounts representing interest rates from 0.17% to 9.16%	(11,242)	(293,099)
Total lease liability	\$ 808,995	\$ 1,440,837
Weighted average remaining lease term (expressed in years)	2.5	1.7
Weighted average discount rate	4.78%	0.39%

The maturity of the lease liability as of June 30, 2021 is as follows:

Fiscal year ending:	Finance Leases	Operating Leases
2022	\$ 636,156	\$ 1,085,626
2023	372,887	710,629
2024	17,097	223,548
2025	-	41,130
Total lease liability, gross	1,026,140	2,060,933
Less: amounts representing interest rates from 0.17% to 9.16%	(44,888)	(71,550)
Total lease liability	\$ 981,252	\$ 1,989,383
Weighted average remaining lease term (expressed in years)	1.6	2.4
Weighted average discount rate	5.64%	0.41%

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June 30, 2022 and 2021

NOTE 25 - OPERATIONS OF SPROUT CREEK FARM INC.

As previously referred to in Note 1, the College determined the Farm could not sustain its operations. The Board of Directors of the Farm authorized operations to cease and implemented protocols for its shutdown. In October 2021, the Board of Directors of the Farm entered into a lease agreement with Gopal Farm, LLC to use the premises for farming and agricultural purposes on a month to month basis. The Board of Directors of the Farm has decided that it is in the best interests of Sprout Creek Farm to convey title to the Farm Property to Gopal Farm, LLC as part of a change of control of Sprout Creek Farm and initiated a petition to the Supreme Court of the State of New York in February 2022 and is awaiting a decision.

The following table summarizes the assets and liabilities reflected on the accompanying consolidated statements of financial position:

Cash	\$	95,578
Property and equipment		2,800,734
Other assets		10,763
Accounts payable due to Marist*		(3,200,394)
Accounts payable and accrued expenses		(81,351)
Note and mortgage payable		<u>(384,000)</u>
 Net assets	 \$	 <u><u>(758,670)</u></u>

*The accounts payable due to Marist are eliminated in consolidation.

The College recorded a net nonoperating loss relating to the Farm of \$81,632 and \$64,655 on the accompanying consolidated statements of activities for the years ended June 30, 2022 and 2021, respectively.

NOTE 26 - LIQUIDITY AND AVAILABILITY OF RESOURCES

As of June 30, 2022 and 2021, the following financial assets could readily be made available within one year of the consolidated statement of financial position date to meet general expenditures:

	2022	2021
Cash and cash equivalents	\$ 87,670,533	\$ 70,292,671
Less: cash with donor restrictions	(7,328,126)	(6,849,968)
Perkins loan cash	(826,104)	(1,099,806)
Short-term investments	18,745,966	16,655,595
Accounts receivable due within one year	3,728,995	2,801,222
Contributions (without donor restrictions) due in one year or less	575,625	443,658
Payout on donor-restricted endowments	3,773,638	3,278,068
Payout on board-designated endowments	<u>13,477,563</u>	<u>12,157,584</u>
	<u>\$ 119,818,090</u>	<u>\$ 97,679,024</u>

The College regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the College considers all expenditures related to its ongoing mission-related activities as well as the conduct of services undertaken to support those activities to be general expenditures.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2022 and 2021

Student loans receivable are not considered to be available to meet general expenditures because principal and interest on these loans are not available for operating activities of the College.

In addition to financial assets available to meet general expenditures over the next 12-months, the College operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources. Refer to the consolidated statements of cash flows, which identifies the sources and uses of the College’s cash and shows positive cash generated by operations for fiscal years 2022 and 2021.

The College’s governing board has designated a portion of its resources without donor restrictions for endowment and other purposes. These funds are invested for long-term appreciation and current income but remain available and may be spent at the discretion of the Board. At June 30, 2022, board-designated funds totaled \$294,982,311.

NOTE 27 - IMPACT OF COVID-19

During the fiscal years ended June 30, 2022 and 2021, the federal government provided higher education institutions with Higher Education Emergency Relief Funding (“HEERF”), which was allocated under various acts of Congress. The Coronavirus Aid, Relief, and Economic Securities Act (“CARES”) was signed into law on March 27, 2020 and provided the College with total funding of \$3,344,611 under HEERF I. The Coronavirus Response and Relief Supplemental Appropriations Act (“CRRSAA”) was signed into law on December 27, 2020 and provided the College with total funding of \$5,195,563 under HEERF II. The American Rescue Plan (“ARP”) was signed into law on March 11, 2021 and provided the School with total funding of \$9,312,724 under HEERF III. Each of these awards has a student aid portion and an institutional portion. The Department of Education provided required uses of the funds for both the student portion and institutional portion and until the conditions associated with those requirements are satisfied, revenue cannot be recognized, in accordance with ASU 2018-08.

For the years ending June 30, 2022 and 2021, the College has recognized revenue as follows:

	Total Award	Revenue Recognition						Amount Remaining to be Recognized
		Institutional Share		Student Share		Total		
		2022	2021	2022	2021	2022	2021	
HEERF I	\$ 3,344,611	\$ -	\$ 510,780	\$ -	\$ 510,781	\$ -	\$ 1,021,561	\$ -
HEERF II	\$ 5,195,563	-	3,523,257	-	1,672,306	-	5,195,563	-
HEERF III	\$ 9,312,724	4,647,362	-	4,665,362	-	9,312,724	-	-
		<u>\$ 4,647,362</u>	<u>\$ 4,034,037</u>	<u>\$ 4,665,362</u>	<u>\$ 2,183,087</u>	<u>\$ 9,312,724</u>	<u>\$ 6,217,124</u>	<u>\$ -</u>

Student distributions were prioritized for those with the greatest financial need, according to their Expected Family Contribution as reflected on their FAFSA. The institutional portion of HEERF funding was utilized to defray the costs of dining and housing refunds made during the spring of 2020 and fall of 2021, technology costs, quarantining and isolation capacity, surveillance testing for COVID-19 for students and staff during the fall of 2020 and spring of 2021, and other costs to mitigate the spread of COVID-19.

These funds are subject to Single Audit and compliance with federal regulations. The College believes it has met the conditions to retain these funds, and no amounts are reserved for repayment at June 30, 2022 in the consolidated statements of financial position.