

Cost-Benefit Analysis for USEF Tioranda / Amazon Sales Tax Exemption Increase

Prepared by Dutchess County IDA using InformAnalytics

Executive Summary

INVESTOR
USEF Tioranda LLC

TOTAL JOBS
638 Ongoing;
711 Temporary

TOTAL INVESTED
\$135.5 Million

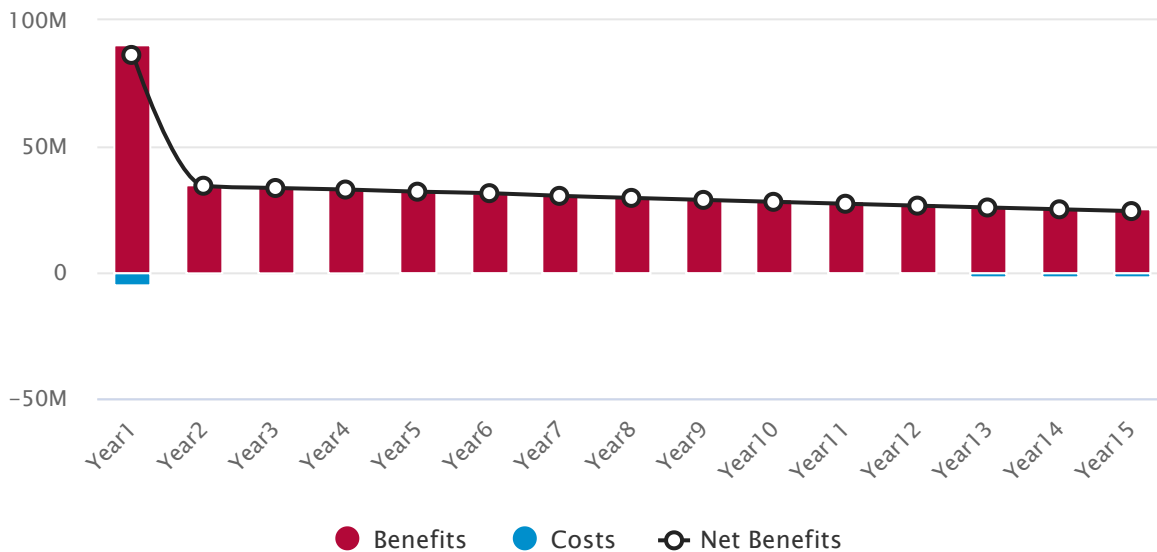
LOCATION
1949 Route 52,
Hopewell
Junction, NY

TIMELINE
15 Years

F1 FIGURE 1

Discounted* Net Benefits for USEF Tioranda / Amazon Sales Tax Exemption Increase by Year

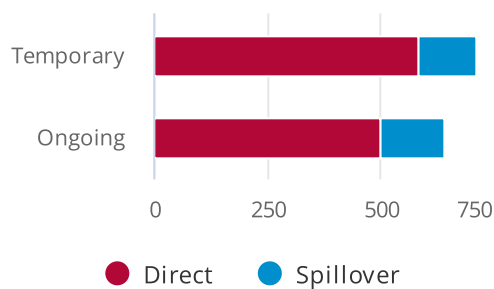
Total Net Benefits: \$495,737,000



Discounted at 2%

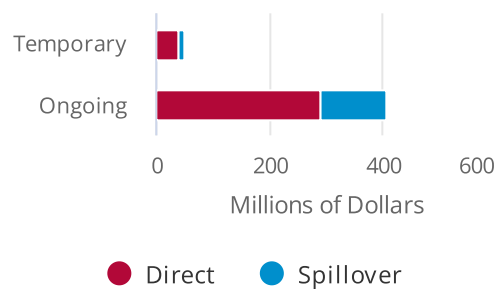
F2 FIGURE 2

Total Jobs



F3 FIGURE 3

Total Payroll



Proposed Investment

USEF Tioranda LLC proposes to invest \$135.5 million at 1949 Route 52, Hopewell Junction, NY over 15 years. Dutchess County IDA staff summarize the proposed with the following: The proposed project would develop the property into a warehouse facility containing approximately 629,186 square feet including parking for passenger vehicles and trucks, storm water management, landscaping, site lighting, and other utility infrastructure.

T1 TABLE 1

Proposed Investments

Description	Amount
CONSTRUCTION SPENDING	
Distribution Center	\$90,000,000
OTHER SPENDING	
Equipment	\$25,000,000
Real Estate	\$18,000,000
Professional Services	\$2,500,000
Total Investments	\$135,500,000
Discounted Total (2%)	\$135,500,000

May not sum to total due to rounding.

F4 FIGURE 4

Location of Investment



Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by Dutchess County IDA. The report calculates the costs and benefits for specified local taxing districts over the first 15 years, with future returns discounted at a 2% rate.

T2 TABLE 2

Estimated Costs or Incentives

Dutchess County IDA is considering the following incentive package for USEF Tioranda LLC.

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$14,287,000	\$11,898,000
Sales Tax Exemption	\$3,775,000	\$3,775,000
Mortgage Recording Tax Exemption	\$497,000	\$497,000
Total Costs	\$18,559,000	\$16,171,000

May not sum to total due to rounding.

* Discounted at 2%

T3 TABLE 3

State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$400,405,000	\$143,983,000	\$544,388,000
To Private Individuals	\$370,580,000	\$142,641,000	\$513,220,000
Temporary Payroll	\$39,129,000	\$10,979,000	\$50,108,000
Ongoing Payroll	\$331,451,000	\$131,662,000	\$463,113,000
To the Public	\$29,825,000	\$1,342,000	\$31,168,000
Property Tax Revenue	\$25,399,000	N/A	\$25,399,000
Temporary Sales Tax Revenue	\$368,000	\$103,000	\$472,000
Ongoing Sales Tax Revenue	\$3,119,000	\$1,239,000	\$4,358,000
Purchases Sales Tax Revenue	\$939,000	N/A	\$939,000
STATE BENEFITS	\$21,210,000	\$8,581,000	\$29,790,000
To the Public	\$21,210,000	\$8,581,000	\$29,790,000
Temporary Income Tax Revenue	\$1,955,000	\$573,000	\$2,528,000
Ongoing Income Tax Revenue	\$14,541,000	\$6,578,000	\$21,119,000
Temporary Sales Tax Revenue	\$392,000	\$110,000	\$502,000
Ongoing Sales Tax Revenue	\$3,322,000	\$1,319,000	\$4,641,000
Purchases Sales Tax Revenue	\$1,000,000	N/A	\$1,000,000
Total Benefits to State & Region	\$421,615,000	\$152,563,000	\$574,178,000
Discounted Total Benefits (2%)	\$377,120,000	\$134,788,000	\$511,908,000

May not sum to total due to rounding.

T4 TABLE 4

Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$485,370,000	\$14,224,000	34:1
State	\$26,538,000	\$1,947,000	14:1
Grand Total	\$511,908,000	\$16,171,000	32:1

May not sum to total due to rounding.

* Discounted at 2%

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