



Dutchess County Economic Development Corporation

Newsrelease

For Immediate Release

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Cervalis Expands and Increases Investment

POUGHKEEPSIE, NY – Cervalis, a provider of IT infrastructure services, managed IT services, and business continuity solutions for business has expanded its data center in Wappingers Falls from 90,000 s.f. to 100,000 s.f. This is the most recent in a series of expansions at Cervalis that began with its announcement in 2001 that it was expanding from its Stamford, Connecticut location and establishing a 71,000 s.f. Internet Data Center (IDC) on Myers Corners Road in Wappingers Falls.

During the last two years alone, Cervalis has invested close to \$10 million to enhance its Wappingers Falls facility, and they are poised to invest an additional \$5 million to further enhance the site's capacity. About the latest expansion in Dutchess County, Zack Margolis, Vice President, Cervalis LLC,

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states, “We have expanded to provide additional datacenter space. We are now At 80 percent capacity.”

According to Margolis, “Companies located in Dutchess County are in a good position to attract clients, not only from the greater tri-state area but also from locations as far away as California, Texas, Florida, and Illinois.” He adds, “We are very happy with the way that our business has developed and grown in Dutchess County. Dutchess County is a splendid place for business. It’s a great quality of life in the region.”

Says Anne N. Conroy, President and CEO of the Dutchess County Economic Development Corporation, “We are very pleased that Cervalis has decided to make an additional investment in Dutchess County. Cervalis is a fine example of a leading high-tech company attracted to Dutchess County by our desirable quality of life; educated, available workforce; and well-established high-tech industry cluster.”

Cervalis was founded in April 2000 to address the need for managed IT infrastructure services—services that would provide innovative yet practical solutions that enable speed-to-market and enhance business resilience.

Cervalis currently employs 45 people at its Wappingers Falls site; the majority live within 15-20 minutes of the data center. This is particularly important for a business that expects employees to be on call 24 hours a day. According to Margolis, Cervalis has had “no problem recruiting excellent talent in the area.

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There are excellent schools in the area and excellent companies.”

Cervalis’ clients are using the datacenter facility to run their IT operation. According to Margolis, “Our clients are enterprise clients of all sizes—ranging from companies that have 50 employees to those with tens of thousands of employees and more.” Margolis describes these clients as “companies that are growing and looking for high-availability services in order to protect their IT operations and insure their continuous operation no matter what occurs.” The corporate slogan for Cervalis expresses it succinctly: “When downtime is not an option.”

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The Dutchess County Economic Development Corporation (DCEDC) is a private, nonprofit organization serving the cities, towns, and villages of Dutchess County. Funded annually by the County, the County’s Industrial Development Agency, and through private-sector investment, the DCEDC supports and promotes business development in Dutchess County through a variety of business attraction, expansion, and entrepreneurial development programs.

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