

MINUTES

DUTCHESS COUNTY ECONOMIC DEVELOPMENT CORPORATION GOVERNANCE COMMITTEE

Monday, April 6, 2009 - 7:45 a.m.
DCEDC, 3 Neptune Road, Poughkeepsie, NY 12601

PRESENT: P. Calogerakis, B. Eismeier, M. Graham, J. MacEnroe, T. McQuade, C. O'Mara, D. VanBuren,

ABSENT: W. Nussbickel, B. Rothfeld, L. Weigert

ALSO PRESENT: P. Balga

Welcome and Opening Remarks

The regular meeting of the Dutchess County Economic Development Corporation Governance Committee was called to order by Paul Calogerakis, First Vice Chair, at 7:50 a.m.

A motion to approve the minutes as presented from the March 3, 2009 meeting was made by Tom McQuade, duly seconded by John MacEnroe, and unanimously accepted.

Chair's Report

No report was given in Wayne's absence.

President's Report

A hard copy of the report was included in today's handouts. John MacEnroe commented on the following:

- Attraction:
 - SpectraWatt – deal completed.

- Growth:
 - Metroking – manufacturer of ADA compliant taxis in Dutchess County. Referred Metroking to former government relations colleagues in Albany and plan to facilitate initial meeting on April 8.
 - Niche Design – a small manufacturer of high-end architectural lighting located in Beacon's Tallix complex. Site has potential to become an artisan incubator.
 - VMA – Vantage Manufacturing and Assembly looking for assistance to collaborate with NYSTAR funded Center for Advanced Technology (CAT).

- Retention:
 - NXP – Ad hoc task force has been formed by the County Executive to address impending job losses. John MacEnroe has joined the task force and will most likely lead the effort.
 - AAG – Due to proposed state tax exemption cuts, AAG may have to leave NYS thus resulting in a loss of 79 jobs in addition to other revenue sources for the county. AAG has been introduced to Chicatelli & Leitch, an Albany area firm with strong ties to DOB and the Senate for resolution.

- Support:
 - IBM – potential solution for NXP problem.

- Partnering:
 - Over the past month, John MacEnroe met with the following groups on a variety of issues:
 - Dutchess County Regional Chamber of Commerce
 - Pattern for Progress; Hudson Valley Economic Development Corp.
 - Hudson Valley Technology Development Center; TSEL and TSEC (re IBM West Campus)

- IBM, TSEC, NXP, Sen. Gillibrand, Cong. Hall and Hinchey's offices (re IBM support issue)
 - Town of East Fishkill and CB Richard Ellis – HV Tech. Park
 - Small Business Development Center
 - McCollister's
 - United Way of Dutchess County, Dutchess Community College, and The Culinary Institute of America
 - Legislator Joel Tyner
 - NYS Comptroller, NYS Governor's Office Reg. Rep – J. J. Hanson, Mayor Gold (re Empire Zone)
 - Assistant Secretary Mark Leinung and Deputy Secretary, Mike Strebutenas re SpectraWatt and importance of Empire Zone to NYS economic development mission
 - Hudson Valley Center for Innovation
 - Scenic Hudson
- Dutchess County Tourism:
- "Mondays on Main Street" program in progress – encouraging residents to eat out in restaurants in their local communities.

Committee Reports

Economic and Community Affairs – Barry Rothfeld

- No report in Barry's absence.

Tourism – Denise Doring VanBuren

- A live web cam has been installed to document the day-to-day progress on the Walkway Over The Hudson.
- All are encouraged to check out the DCT website.
- Quad funds are dwindling.

Operational Oversight – Mike Graham

- No report; committee meeting for second quarterly meeting today.

Business Services – Paul Calogerakis

- Last meeting held April 2; the following was discussed:
- Upcoming Healthcare Power Lunch scheduled for May 21.
 - Development of business seminar to focus on energy and access to stimulus funds.

Adjournment

The next **regular** meeting of the Governance Committee is scheduled for **Monday, May 11, 2009 at 7:45 a.m.** in the EDC Conference Room at 3 Neptune Road, Poughkeepsie, NY.

The meeting was adjourned at 8:30 a.m.